

# ***RESIDUAL VALUE LEASE GUIDE***

***2012 – 2010 MODELS***

***MAY 3 – JUNE 2011 (v5)***

***Revision #5***

***Effective 06-24-11 to 06-30-11***



## RESIDUAL VALUE LEASE GUIDE

The **Residual Value Lease Guide** provides a fast, convenient way to estimate residual values for use in writing SmartLease<sup>®</sup> transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future.

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UPDATED EVERY TWO MONTHS TO REFLECT CHANGES  
IN RESIDUAL VALUES AND DEPRECIATION

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## What's New?

The following updates have been incorporated into the May 3 – June 2011 RVLG:

Revision Date	Revision Number	Section	Model Year	Description	Effective Dates
5/2/11	1	All		Initial Publication	5/3/11 to 5/31/11
5/31/11	2	Chrysler	2011	<ul style="list-style-type: none"> <li>Residual Enhancement – Ram 1500 Quad Cab Lone Star and Quad Cab Big Horn Models</li> </ul>	6/1/11 to 6/1/11
6/2/11	3	Text		<ul style="list-style-type: none"> <li>Update to vehicle eligibility lists – hail damaged vehicles</li> </ul>	6/2/11 to 6/8/11
6/9/11	4	Chrysler	2012	<ul style="list-style-type: none"> <li>Model Announcement – Fiat 500 Convertible Models</li> </ul>	6/9/11 to 6/23/11
6/23/11	5	GM	2012	<ul style="list-style-type: none"> <li>Model Announcement – Buick Lacrosse, Chevrolet Cruze and Chevrolet Malibu</li> </ul>	6/24/11 to 6/30/11
		Chrysler	2011	<ul style="list-style-type: none"> <li>Residual Enhancement – Jeep Grand Cherokee 2WD Limited</li> </ul>	

## GENERAL INFORMATION

### Introduction

The Residual Value Lease Guide contains the basic information needed to determine residual values. Residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide (RVLG) at [www.ally.com/dealer](http://www.ally.com/dealer)

### How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on [page 5](#), to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased or financed.
- 5) Determine the residual factor for the appropriate lease term (24, 30, 36, 39, or 48 months).
- 6) Multiply the residual factor (line 5) times the total of lines 1 through 3 above.

### Sample Page

CHEVROLET	Number of Months					
	12	24	30	36	39	48
CORVETTE						
All Models	59%	59%	55%	51%	49%	46%
			Residual Value			

### Odd Term Residual Calculation

Interpolate between the percentages for the nearest terms (excluding 39mo) in the Residual Value Lease Guide and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a 42 month residual continue to use 36mo and 48mo terms as shown in the below example.

#### 25 month example:

- 25 month contract term RVLG 

24mo.	30mo.
59%	55%

$$59 - (59 - 55 \div 6 \times 1) = 58.33\% \text{ rounded downward}$$

Residual for 25 month transaction is 58%

#### 42 month example:

- 42 month contract term RVLG 

36mo.	48mo.
51%	46%

$$51 - (51 - 46 \div 12 \times 6) = 48.5\% \text{ rounded downward}$$

Residual for 42 month transaction is 48%

### Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

### Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

### Mileage

The residuals in the guide are based on 15,000 miles per year (1,250 per month). To adjust a residual for excess mileage see "Mileage Adjustment Formula" ([page 5](#)).

### Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Vehicle Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

### Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Program unless otherwise designated.

### Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

### Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Suzuki passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
4. New Saab passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
5. Certain current series new light truck conversions listed in this guide.
6. Prior Dealer Demos and HSDT Vehicles with up to 7,500 beginning miles.
7. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

### Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education (prior High School Driver Training Vehicles are eligible).
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium duty trucks.
11. Discontinued brands (e.g., Hummer, Pontiac and Saturn models).
12. Passenger vans with a 15 passenger seating configuration.
13. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

### Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

#### Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

#### Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

#### Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

#### Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

### Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

### Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

## Mileage Adjustment Formula

Residuals are based on 15,000 miles per year (1,250 per month). Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$.10 per mile (\$.15 per mile for new Cadillac transactions). For example,

Customer estimates he will drive	1,500	miles per month
Lease guide allowance	<u>-1,250</u>	per month
Excess mileage to be charged	250	miles per month

Reduce residual on a 24mo transaction by \$600.00 (24 x \$.10 x 250)

Under the Low Mileage Program the residual for vehicles to be driven in excess of 12,000 miles per year (1,000 per month) must be reduced at a rate of \$.12 per mile (\$.15 per mile on all terms for new Cadillac transactions). Vehicles to be driven over 13,200 miles per year (1,100 per month) are not eligible for the Low Mileage Program.

## Low Mileage Program

SmartLease customers opting to drive 12,000 to 13,200 miles annually may be eligible for additional residual increases. The Low Mileage Program is limited to new vehicles with contract terms of 24-48 months only. For qualifying vehicles, residuals may be increased as follows:

Low Mileage Residual Increments	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
All New Models	0	1	2	3

The residuals of vehicles driven over 12,000 miles (but less than 13,201 miles) annually will be reduced (See Mileage Adjustment Formula).

## Ultra Low Mileage Program

SmartLease customers opting to drive 10,000 miles per year may be eligible for additional residual increases. The Ultra Low Mileage Program is limited to new vehicles that have a residualizable MSRP exceeding \$25,000, except S tier customers. S tier customers may elect Ultra Low Mileage regardless of the vehicle's residualizable MSRP amount. For qualifying vehicles, residuals may be increased as follows:

Ultra Low Mileage Residual Increments	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
All New Models	0	2	4	4

Vehicles to be driven over 10,000 miles per year are not eligible for the Ultra Low Mileage Program. Upfront extra mileage is not allowed and existing mileage may be purchased only on Company Owned Vehicles (formerly PEP) and/or Demo Vehicles at \$.20 per mile.

## Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$.10 per excess mile. Light duty commercial transactions are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Upfitting

Upfitting will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the cab and chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows \* (Light Duty only)
6. Dump Body \* (On Highway only)

\* Contact the Ally Commercial Services Group (CSG) for restrictions.

## Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The package may be residualized at 100% of dealer cost. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** If applicable, deductions for *Manual Transmission* and/or *without Air Conditioning* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

## Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

All New Models (except Cadillac)		
Options	OEM Accessories	Non-OEM Accessories
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Chrome Wheels..... (except 20 & 22 Inch)	\$500	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Sunroof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

New Cadillac Models Only		
Options	OEM Accessories	Non-OEM Accessories
Chrome Wheels..... (except 20 & 22 Inch)	\$795	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

## Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

## OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

## GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior PEP Vehicles, with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

## Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

## SMARTLEASE PAYMENT FACTORS

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

### Payment Calculation: 30 Months - 7.00% Rate

Net Cap Cost X Net Cap Cost Factor = Net Cap Cost Payment

\$30,000 X 0.0362206 = \$1086.62

Residual Value X Residual Factor = Residual Value Credit

\$13,800 X 0.0302447 = \$417.38

Net Cap Cost Payment – Residual Value Credit = Monthly Payment

**\$1086.62 – \$417.38 = \$669.24**

JUN 24, 2011 to JUN 30, 2011

# SMARTLEASE PAYMENT FACTORS

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.30%	0.0834480	0.0831772
0.40%	0.0834862	0.0831252
0.50%	0.0835244	0.0830733
0.60%	0.0835626	0.0830214
0.70%	0.0836009	0.0829695
0.80%	0.0836391	0.0829176
0.90%	0.0836774	0.0828658
1.00%	0.0837156	0.0828140
1.25%	0.0838113	0.0826846
1.50%	0.0839071	0.0825554
1.60%	0.0839454	0.0825038
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
5.00%	0.0852523	0.0807664
5.25%	0.0853487	0.0806399
5.50%	0.0854452	0.0805137
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.25%	0.0857348	0.0801361
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
7.50%	0.0862186	0.0795104
7.75%	0.0863154	0.0793858
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.25%	0.0868976	0.0786420
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.30%	0.0417866	0.0415262
0.40%	0.0418266	0.0414795
0.50%	0.0418666	0.0414328
0.60%	0.0419066	0.0413862
0.70%	0.0419467	0.0413396
0.80%	0.0419868	0.0412930
0.90%	0.0420269	0.0412465
1.00%	0.0420670	0.0412001
1.25%	0.0421674	0.0410841
1.50%	0.0422680	0.0409683
1.60%	0.0423082	0.0409221
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
5.00%	0.0436894	0.0393759
5.25%	0.0437918	0.0392641
5.50%	0.0438945	0.0391526
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.25%	0.0442031	0.0388196
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
7.50%	0.0447201	0.0382697
7.75%	0.0448239	0.0381605
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.25%	0.0454492	0.0375107
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700

JUN 24, 2011 to JUN 30, 2011 (v5)

TEXT

# SMARTLEASE PAYMENT FACTORS

36 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.30%	0.0278995	0.0276426
0.40%	0.0279401	0.0275977
0.50%	0.0279808	0.0275528
0.60%	0.0280215	0.0275080
0.70%	0.0280622	0.0274632
0.80%	0.0281030	0.0274185
0.90%	0.0281438	0.0273738
1.00%	0.0281846	0.0273292
1.25%	0.0282869	0.0272179
1.50%	0.0283893	0.0271070
1.75%	0.0284920	0.0269964
2.00%	0.0285949	0.0268862
2.25%	0.0286980	0.0267763
2.50%	0.0288014	0.0266668
2.75%	0.0289049	0.0265576
3.00%	0.0290087	0.0264488
3.25%	0.0291127	0.0263403
3.50%	0.0292169	0.0262322
3.75%	0.0293213	0.0261244
4.00%	0.0294259	0.0260169
4.25%	0.0295307	0.0259098
4.50%	0.0296358	0.0258030
4.75%	0.0297411	0.0256966
5.00%	0.0298465	0.0255905
5.25%	0.0299522	0.0254848
5.50%	0.0300581	0.0253794
5.75%	0.0301643	0.0252743
6.00%	0.0302706	0.0251696
6.25%	0.0303771	0.0250652
6.50%	0.0304839	0.0249612
6.75%	0.0305908	0.0248575
7.00%	0.0306980	0.0247541
7.25%	0.0308054	0.0246511
7.50%	0.0309130	0.0245484
7.75%	0.0310208	0.0244460
8.00%	0.0311288	0.0243440
8.25%	0.0312371	0.0242423
8.50%	0.0313455	0.0241410
8.75%	0.0314542	0.0240400
9.00%	0.0315630	0.0239393
9.10%	0.0316066	0.0238991
9.20%	0.0316502	0.0238590
9.30%	0.0316939	0.0238189
9.40%	0.0317376	0.0237789
9.50%	0.0317813	0.0237389
9.75%	0.0318908	0.0236392
10.00%	0.0320005	0.0235399
10.25%	0.0321104	0.0234409
10.50%	0.0322205	0.0233422
10.75%	0.0323308	0.0232438

30 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.30%	0.0334543	0.0331961
0.40%	0.0334947	0.0331504
0.50%	0.0335351	0.0331048
0.60%	0.0335755	0.0330592
0.70%	0.0336160	0.0330137
0.80%	0.0336564	0.0329682
0.90%	0.0336970	0.0329228
1.00%	0.0337375	0.0328775
1.25%	0.0338390	0.0327643
1.50%	0.0339406	0.0326514
1.75%	0.0340425	0.0325388
2.00%	0.0341445	0.0324265
2.25%	0.0342466	0.0323146
2.50%	0.0343490	0.0322029
2.75%	0.0344515	0.0320915
3.00%	0.0345542	0.0319805
3.25%	0.0346571	0.0318697
3.50%	0.0347601	0.0317593
3.75%	0.0348633	0.0316491
4.00%	0.0349667	0.0315393
4.25%	0.0350702	0.0314298
4.50%	0.0351740	0.0313205
4.75%	0.0352779	0.0312116
5.00%	0.0353819	0.0311030
5.25%	0.0354862	0.0309946
5.50%	0.0355906	0.0308866
5.75%	0.0356952	0.0307789
6.00%	0.0357999	0.0306714
6.25%	0.0359048	0.0305643
6.50%	0.0360099	0.0304575
6.75%	0.0361152	0.0303509
7.00%	0.0362206	0.0302447
7.25%	0.0363262	0.0301387
7.50%	0.0364320	0.0300331
7.75%	0.0365379	0.0299278
8.00%	0.0366440	0.0298227
8.25%	0.0367503	0.0297179
8.50%	0.0368567	0.0296135
8.75%	0.0369634	0.0295093
9.00%	0.0370701	0.0294054
9.10%	0.0371129	0.0293640
9.20%	0.0371557	0.0293225
9.30%	0.0371985	0.0292812
9.40%	0.0372413	0.0292398
9.50%	0.0372842	0.0291986
9.75%	0.0373915	0.0290956
10.00%	0.0374989	0.0289928
10.25%	0.0376065	0.0288904
10.50%	0.0377143	0.0287883
10.75%	0.0378223	0.0286865

TEXT

JUN 24, 2011 to JUN 30, 2011 (v5)



# SMARTLEASE PAYMENT FACTORS

48 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.30%	0.0209559	0.0207008
0.40%	0.0209969	0.0206568
0.50%	0.0210379	0.0206129
0.60%	0.0210790	0.0205690
0.70%	0.0211201	0.0205252
0.80%	0.0211613	0.0204814
0.90%	0.0212025	0.0204377
1.00%	0.0212438	0.0203941
1.25%	0.0213471	0.0202854
1.50%	0.0214508	0.0201771
1.75%	0.0215548	0.0200693
2.00%	0.0216590	0.0199619
2.25%	0.0217636	0.0198549
2.50%	0.0218685	0.0197483
2.75%	0.0219737	0.0196422
3.00%	0.0220791	0.0195365
3.25%	0.0221849	0.0194313
3.50%	0.0222910	0.0193264
3.75%	0.0223974	0.0192220
4.00%	0.0225040	0.0191181
4.25%	0.0226110	0.0190145
4.50%	0.0227183	0.0189114
4.75%	0.0228259	0.0188087
5.00%	0.0229337	0.0187064
5.25%	0.0230419	0.0186046
5.50%	0.0231504	0.0185031
5.75%	0.0232591	0.0184021
6.00%	0.0233682	0.0183016
6.25%	0.0234775	0.0182014
6.50%	0.0235872	0.0181017
6.75%	0.0236971	0.0180023
7.00%	0.0238074	0.0179034
7.25%	0.0239179	0.0178049
7.50%	0.0240287	0.0177069
7.75%	0.0241398	0.0176092
8.00%	0.0242512	0.0175120
8.25%	0.0243629	0.0174152
8.50%	0.0244749	0.0173188
8.75%	0.0245872	0.0172228
9.00%	0.0246998	0.0171272
9.25%	0.0248127	0.0170320
9.50%	0.0249258	0.0169372
9.75%	0.0250392	0.0168429
10.00%	0.0251530	0.0167489

60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
9.00%	0.0206038	0.0130617
9.15%	0.0206736	0.0130071
9.25%	0.0207202	0.0129708
9.50%	0.0208369	0.0128804
9.75%	0.0209540	0.0127906
9.85%	0.0210009	0.0127547
9.90%	0.0210244	0.0127368
10.00%	0.0210714	0.0127011
10.15%	0.0211421	0.0126477
10.25%	0.0211893	0.0126122
10.50%	0.0213075	0.0125238
10.75%	0.0214260	0.0124358
11.00%	0.0215449	0.0123483
11.25%	0.0216642	0.0122613
11.50%	0.0217838	0.0121748
11.75%	0.0219038	0.0120888
12.00%	0.0220242	0.0120032
12.25%	0.0221449	0.0119181
12.50%	0.0222660	0.0118335
12.75%	0.0223874	0.0117493
13.00%	0.0225092	0.0116656
13.25%	0.0226314	0.0115824
13.50%	0.0227539	0.0114996
13.75%	0.0228767	0.0114174
14.00%	0.0229999	0.0113355
14.25%	0.0231235	0.0112542
14.50%	0.0232474	0.0111733
14.75%	0.0233716	0.0110929
15.00%	0.0234962	0.0110129
15.25%	0.0236212	0.0109334
15.50%	0.0237465	0.0108543
15.75%	0.0238721	0.0107757
16.00%	0.0239981	0.0106976
16.25%	0.0241244	0.0106199
16.50%	0.0242511	0.0105426
16.75%	0.0243781	0.0104658
17.00%	0.0245054	0.0103895
17.25%	0.0246331	0.0103136
17.50%	0.0247611	0.0102381
17.75%	0.0248895	0.0101631
18.00%	0.0250182	0.0100885
18.25%	0.0251472	0.0100144
18.50%	0.0252765	0.0099407
18.75%	0.0254062	0.0098674

JUN 24, 2011 to JUN 30, 2011 (v5)

TEXT

## GM LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cutaway/High Cube and Cab and Chassis transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$.10 per excess mile. Light duty commercial transactions are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

### 2011 New GM Light Duty Commercial Vehicles

CHEVROLET CUTAWAY/HIGH CUBE							
EXPRESS CARGO VAN		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500	34	32	31	28	26	23
	3dr Van 2500 135wb	34	32	31	28	26	23
	3dr Van 2500 155wb	32	30	29	27	25	22
	3dr Van 3500 135wb	32	30	29	27	25	21
	3dr Van 3500 155wb (-ZP3)	32	30	29	27	25	21
	3500 Cutaway	32	30	29	27	25	21
	deduct with Conversion	4	4	4	4	4	4

EXPRESS CARGO VAN AWD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500	32	30	29	27	25	22
	deduct with Conversion	4	4	4	4	4	4

EXPRESS PASSENGER		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500 LS	30	28	27	25	23	20
	3dr Van 1500 LT	33	31	30	27	25	22
	3dr Van 2500 LS	34	32	31	28	26	23
	3dr Van 2500 LT	36	34	32	29	28	25
	3dr Van 3500 135wb 1LS	31	29	28	26	24	21
	3dr Van 3500 135wb 2LS	30	28	27	25	23	20
	3dr Van 3500 135wb 1LT	32	30	29	27	25	21
	3dr Van 3500 135wb 2LT	32	30	29	26	24	21
	3dr Van 3500 155wb 1LS (-ZP3)	31	29	28	25	24	21
	3dr Van 3500 155wb 2LS (-ZP3)	31	29	28	26	24	21
	3dr Van 3500 155wb 1LT (-ZP3)	32	30	29	27	25	22
	3dr Van 3500 155wb 2LT (-ZP3)	32	30	29	27	25	22
	deduct with Conversion	4	4	4	4	4	4

EXPRESS PASSENGER AWD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500 LS	33	31	30	28	26	22
	3dr Van 1500 LT	35	33	31	28	27	24
	deduct with Conversion	4	4	4	4	4	4

CHEVROLET CAB AND CHASSIS							
SILVERADO 1500 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	40	39	38	36	34	30
	Reg Cab LT	39	38	37	35	33	29
	Ext Cab Work Truck	41	40	39	37	35	31
	Ext Cab LS	45	43	42	40	38	34
	Ext Cab LT	44	42	41	39	37	33
	Ext Cab LTZ	44	42	41	39	37	33
	Crew Cab Work Truck	44	42	41	39	37	32
	Crew Cab LS	46	45	44	42	40	35
	Crew Cab LT	45	44	43	41	39	35
	Crew Cab LTZ	43	41	40	38	36	32

### 2011 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS							
SILVERADO 1500 HYBRID 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 1HY	49	47	46	43	41	36
	Crew Cab 2HY	48	46	45	42	40	35

SILVERADO 2500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	37	36	35	33	31	28
	Reg Cab LT	41	40	39	37	35	31
	Ext Cab Work Truck	41	39	38	36	34	31
	Ext Cab LT	43	41	40	38	36	32
	Ext Cab LTZ	44	42	41	39	37	33
	Crew Cab Work Truck	48	46	45	43	41	36
	Crew Cab LT	50	48	47	45	43	38
	Crew Cab LTZ	49	47	46	44	42	38

SILVERADO 3500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	38	37	36	34	32	29
	Reg Cab DRW Work Truck	38	37	36	34	32	29
	Reg Cab SRW LT	42	41	40	38	36	32
	Reg Cab DRW LT	42	40	39	37	35	31
	Ext Cab SRW Work Truck	44	42	41	39	37	33
	Ext Cab DRW Work Truck	45	43	42	40	38	33
	Ext Cab SRW LT	45	44	43	41	39	34
	Ext Cab DRW LT	45	43	42	40	38	33
	Ext Cab SRW LTZ	45	44	43	41	39	34
	Ext Cab DRW LTZ	46	44	43	41	39	35
	Crew Cab SRW Work Truck	50	48	47	45	43	38
	Crew Cab DRW Work Truck	50	48	47	45	43	38
	Crew Cab SRW LT	51	49	48	46	44	39
	Crew Cab DRW LT	49	47	46	44	42	38
	Crew Cab SRW LTZ	50	48	47	45	43	38
	Crew Cab DRW LTZ	50	48	47	45	43	38

SILVERADO 1500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	45	44	43	41	39	34
	Reg Cab LT	44	42	41	39	37	33
	Ext Cab Work Truck	46	44	43	41	39	35
	Ext Cab LS	49	47	46	44	42	37
	Ext Cab LT	47	46	45	43	41	36
	Ext Cab LTZ	47	45	44	42	40	36
	Crew Cab Work Truck	46	45	44	42	40	35
	Crew Cab LS	50	48	47	45	43	38
	Crew Cab LT	48	47	46	44	42	37
	Crew Cab LTZ	46	45	44	42	40	36

SILVERADO 1500 HYBRID 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 1HY	52	50	49	46	44	39
	Crew Cab 2HY	51	49	48	45	43	37

## 2011 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS							
SILVERADO 2500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	43	41	40	38	36	32
	Reg Cab LT	45	43	42	40	38	33
	Ext Cab Work Truck	46	44	43	41	39	35
	Ext Cab LT	45	44	43	41	39	35
	Ext Cab LTZ	45	44	43	41	39	35
	Crew Cab Work Truck	53	51	50	47	45	40
	Crew Cab LT	52	50	49	47	45	39
	Crew Cab LTZ	51	49	48	46	44	39

SILVERADO 3500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	42	40	39	37	35	31
	Reg Cab DRW Work Truck	42	40	39	37	35	31
	Reg Cab SRW LT	48	47	46	44	42	37
	Reg Cab DRW LT	47	46	45	43	41	36
	Ext Cab SRW Work Truck	48	46	45	43	41	36
	Ext Cab DRW Work Truck	49	47	46	44	42	37
	Ext Cab SRW LT	50	48	47	45	43	38
	Ext Cab DRW LT	48	46	45	43	41	36
	Ext Cab SRW LTZ	49	47	46	44	42	37
	Ext Cab DRW LTZ	50	48	47	45	43	39
	Crew Cab SRW Work Truck	53	51	50	48	46	40
	Crew Cab DRW Work Truck	53	51	50	48	46	41
	Crew Cab SRW LT	54	52	51	49	47	41
	Crew Cab DRW LT	53	51	50	47	45	40
	Crew Cab SRW LTZ	52	50	49	47	45	40
	Crew Cab DRW LTZ	53	51	50	48	46	41

GMC CUTAWAY/HIGH CUBE							
SAVANA CARGO VAN		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500	34	32	31	28	27	24
	3dr Van 2500 135wb	35	33	32	29	27	24
	3dr Van 2500 155wb	32	30	29	27	25	22
	3dr Van 3500 135wb	32	30	29	27	25	22
	3dr Van 3500 155wb (-ZP3)	32	30	29	27	25	22
	3500 Cutaway	32	30	29	27	25	22
	deduct with Conversion	4	4	4	4	4	4

SAVANA CARGO VAN AWD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500	31	29	28	26	24	21
	deduct with Conversion	4	4	4	4	4	4

## 2011 New GM Light Duty Commercial Vehicles

GMC CUTAWAY/HIGH CUBE							
SAVANA PASSENGER		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500 LS	30	28	27	25	23	20
	3dr Van 1500 LT	33	31	30	28	26	22
	3dr Van 2500 LS	35	33	31	28	26	23
	3dr Van 2500 LT	37	35	33	30	28	25
	3dr Van 3500 135wb 1LS	31	29	28	26	24	21
	3dr Van 3500 135wb 2LS	31	29	28	26	24	21
	3dr Van 3500 135wb 1LT	32	30	29	27	25	22
	3dr Van 3500 135wb 2LT	32	30	29	27	25	22
	3dr Van 3500 155wb 1LS (-ZP3)	31	29	28	26	24	21
	3dr Van 3500 155wb 2LS (-ZP3)	31	29	28	26	24	21
	3dr Van 3500 155wb 1LT (-ZP3)	33	31	30	27	25	22
	3dr Van 3500 155wb 2LT (-ZP3)	32	30	29	27	25	22
	deduct with Conversion	4	4	4	4	4	4

SAVANA PASSENGER AWD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500 LS	30	29	28	26	24	21
	3dr Van 1500 LT	33	31	30	28	26	22
	deduct with Conversion	4	4	4	4	4	4

GMC CAB AND CHASSIS							
SIERRA 1500 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	42	40	39	37	35	30
	Reg Cab SLE	39	37	36	34	32	29
	Ext Cab Work Truck	43	41	40	38	36	31
	Ext Cab SL	45	43	42	39	37	33
	Ext Cab SLE	45	43	42	39	37	33
	Ext Cab SLT	45	43	42	39	37	33
	Crew Cab Work Truck	45	43	42	39	37	33
	Crew Cab SL	47	45	44	42	40	35
	Crew Cab SLE	45	43	42	40	38	34
	Crew Cab SLT	43	41	40	38	36	32

SIERRA 1500 DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	45	43	42	40	38	33

SIERRA 1500 HYBRID 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 3HA	50	48	47	44	42	36
	Crew Cab 3HB	48	46	45	43	41	35

SIERRA 2500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	38	37	36	34	32	28
	Reg Cab SLE	41	39	38	36	34	30
	Ext Cab Work Truck	42	40	39	37	35	31
	Ext Cab SLE	42	40	39	37	35	31
	Ext Cab SLT	43	41	40	38	36	32
	Crew Cab Work Truck	49	47	46	44	42	37
	Crew Cab SLE	50	48	47	45	43	38
	Crew Cab SLT	50	48	47	45	43	38

SIERRA 2500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	53	51	50	48	46	40

## 2011 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS						
SIERRA 3500HD 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab SRW Work Truck		41	39	38	36	34
Reg Cab DRW Work Truck		42	40	39	37	35
Reg Cab SRW SLE		44	42	41	39	37
Reg Cab DRW SLE		43	41	40	37	35
Ext Cab SRW Work Truck		45	43	42	40	38
Ext Cab DRW Work Truck		45	44	43	41	39
Ext Cab SRW SLE		45	43	42	40	38
Ext Cab DRW SLE		45	43	42	39	37
Ext Cab SRW SLT		46	45	44	42	40
Ext Cab DRW SLT		47	45	44	42	40
Crew Cab SRW Work Truck		52	50	49	46	44
Crew Cab DRW Work Truck		52	50	49	46	44
Crew Cab SRW SLE		52	50	49	46	44
Crew Cab DRW SLE		51	49	48	45	43
Crew Cab SRW SLT		50	48	47	45	43
Crew Cab DRW SLT		51	49	48	45	43

SIERRA 3500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab SRW		54	52	51	48	46	41
Crew Cab DRW		53	51	50	48	46	41

SIERRA 1500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck		46	44	43	41	39	34
Reg Cab SLE		43	41	40	38	36	32
Ext Cab Work Truck		47	45	44	42	40	35
Ext Cab SL		50	48	47	44	42	37
Ext Cab SLE		47	46	45	43	41	36
Ext Cab SLT		47	46	45	43	41	36
Crew Cab Work Truck		46	45	44	42	40	35
Crew Cab SL		52	50	49	46	44	39
Crew Cab SLE		48	46	45	43	41	36
Crew Cab SLT		47	45	44	42	40	35

SIERRA 1500 DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab		48	46	45	43	41	36

SIERRA 1500 HYBRID 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 3HA		53	51	50	47	44	38
Crew Cab 3HB		51	49	48	45	43	37

SIERRA 2500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck		45	43	42	39	37	33
Reg Cab SLE		45	43	42	40	38	33
Ext Cab Work Truck		47	45	44	42	40	35
Ext Cab SLE		48	46	45	43	41	36
Ext Cab SLT		46	44	43	41	39	35
Crew Cab Work Truck		54	52	51	48	46	40
Crew Cab SLE		52	50	49	46	44	39
Crew Cab SLT		51	49	48	46	44	39

## 2011 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 2500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	54	52	51	49	47	41

SIERRA 3500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck		44	42	41	39	37	32
Reg Cab DRW Work Truck		45	43	42	39	37	33
Reg Cab SRW SLE		49	47	46	44	42	37
Reg Cab DRW SLE		48	46	45	43	41	36
Ext Cab SRW Work Truck		50	48	47	45	43	38
Ext Cab DRW Work Truck		51	49	48	45	43	38
Ext Cab SRW SLE		52	50	49	46	44	39
Ext Cab DRW SLE		49	47	46	43	41	36
Ext Cab SRW SLT		50	48	47	45	43	38
Ext Cab DRW SLT		51	49	48	46	44	39
Crew Cab SRW Work Truck		55	53	52	49	47	41
Crew Cab DRW Work Truck		55	53	52	49	47	41
Crew Cab SRW SLE		56	54	52	49	47	42
Crew Cab DRW SLE		53	51	50	48	46	40
Crew Cab SRW SLT		53	51	50	48	46	40
Crew Cab DRW SLT		54	52	51	48	46	41

SIERRA 3500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab SRW		57	55	53	50	48	43
Crew Cab DRW		57	55	53	50	48	43

## 2010 New GM Light Duty Commercial Vehicles

CHEVROLET CUTAWAY/HIGH CUBE						
EXPRESS CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	28	26	25	23	22	19
3dr Van 2500 135wb	28	26	25	23	22	19
3dr Van 2500 155wb	27	25	24	22	21	18
3dr Van 3500 135wb	26	24	23	21	20	18
3dr Van 3500 155wb (-ZP3)	28	26	25	22	21	19
3500 Cutaway	28	26	25	22	21	19
deduct with Conversion	4	4	4	4	4	4

EXPRESS CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	26	24	23	21	20	18
deduct with Conversion	4	4	4	4	4	4

EXPRESS PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	25	23	22	20	19	17
3dr Van 1500 LT	27	25	24	21	20	18
3dr Van 2500 LS	26	24	23	21	20	17
3dr Van 2500 LT	26	24	23	21	20	18
3dr Van 3500 135wb LS	24	22	21	19	18	16
3dr Van 3500 135wb LT	25	23	22	20	19	17
3dr Van 3500 155wb LS (-ZP3)	24	22	21	19	18	16
3dr Van 3500 155wb LT (-ZP3)	25	23	22	20	19	17
deduct with Conversion	4	4	4	4	4	4

EXPRESS PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	27	25	24	22	21	18
3dr Van 1500 LT	28	26	25	23	22	19
deduct with Conversion	4	4	4	4	4	4

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	32	31	30	28	27	24
Reg Cab LT	31	30	29	28	26	23
Ext Cab Work Truck	34	33	32	30	28	25
Ext Cab LS	36	35	34	32	30	27
Ext Cab LT	36	35	34	32	30	27
Ext Cab LTZ	37	36	35	33	31	28
Crew Cab Work Truck	35	34	33	31	29	26
Crew Cab LS	38	37	36	34	32	28
Crew Cab LT	36	35	34	33	31	27
Crew Cab LTZ	35	34	33	32	30	27

SILVERADO 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	39	37	36	34	32	28
Crew Cab 2HY	39	37	36	34	32	28

## 2010 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	27	26	26	25	24	21
Reg Cab LT	31	30	29	28	26	23
Ext Cab Work Truck	32	31	30	29	27	24
Ext Cab LT	34	33	32	31	29	26
Ext Cab LTZ	36	35	34	32	30	27
Crew Cab Work Truck	41	40	39	37	35	31
Crew Cab LT	40	39	38	36	34	30
Crew Cab LTZ	42	40	39	37	35	32

SILVERADO 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck	33	32	31	29	28	25
Reg Cab DRW Work Truck	33	32	31	29	28	25
Reg Cab SRW LT	36	35	34	32	30	27
Reg Cab DRW LT	36	35	34	32	30	27
Ext Cab SRW Work Truck	36	35	34	32	30	27
Ext Cab DRW Work Truck	36	35	34	32	30	27
Ext Cab SRW LT	38	37	36	34	32	28
Ext Cab DRW LT	37	36	35	33	31	28
Ext Cab SRW LTZ	39	38	37	35	33	29
Ext Cab DRW LTZ	39	38	37	35	33	29
Crew Cab SRW Work Truck	42	40	39	37	35	31
Crew Cab DRW Work Truck	42	41	40	38	36	32
Crew Cab SRW LT	43	41	40	38	36	33
Crew Cab DRW LT	42	40	39	37	35	32
Crew Cab SRW LTZ	43	42	41	39	37	33
Crew Cab DRW LTZ	42	41	40	38	36	32

SILVERADO 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	38	37	36	34	32	28
Reg Cab LT	39	38	37	35	33	29
Ext Cab Work Truck	37	36	35	33	31	28
Ext Cab LS	41	39	38	36	34	30
Ext Cab LT	41	40	39	37	35	31
Ext Cab LTZ	41	40	39	37	35	31
Crew Cab Work Truck	39	37	36	34	32	29
Crew Cab LS	42	40	39	37	35	31
Crew Cab LT	43	41	40	38	36	32
Crew Cab LTZ	40	39	38	36	34	30

SILVERADO 1500 HYBRID 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	41	39	38	36	34	30
Crew Cab 2HY	41	39	38	36	34	30

SILVERADO 2500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	35	34	33	31	29	26
Reg Cab LT	37	36	35	33	31	28
Ext Cab Work Truck	36	35	34	32	30	27
Ext Cab LT	37	36	35	33	31	28
Ext Cab LTZ	39	38	37	35	33	29
Crew Cab Work Truck	45	43	42	40	38	34
Crew Cab LT	43	41	40	38	36	32
Crew Cab LTZ	44	42	41	39	37	33

## 2010 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS							
SILVERADO 3500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	35	34	33	31	29	26
	Reg Cab DRW Work Truck	34	33	32	30	29	26
	Reg Cab SRW LT	39	38	37	35	33	29
	Reg Cab DRW LT	39	38	37	35	33	29
	Ext Cab SRW Work Truck	40	38	37	35	33	30
	Ext Cab DRW Work Truck	40	39	38	36	34	30
	Ext Cab SRW LT	42	40	39	37	35	32
	Ext Cab DRW LT	41	39	38	36	34	31
	Ext Cab SRW LTZ	42	40	39	37	35	31
	Ext Cab DRW LTZ	43	41	40	38	36	32
	Crew Cab SRW Work Truck	44	42	41	39	37	33
	Crew Cab DRW Work Truck	45	43	42	40	38	34
	Crew Cab SRW LT	45	44	43	41	39	35
	Crew Cab DRW LT	45	43	42	40	38	34
	Crew Cab SRW LTZ	45	43	42	40	38	34
	Crew Cab DRW LTZ	45	43	42	40	38	34

GMC CUTAWAY/HIGH CUBE							
SAVANA CARGO VAN		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500	27	25	24	22	21	18
	3dr Van 2500 135wb	27	25	24	22	21	19
	3dr Van 2500 155wb	26	24	23	21	20	17
	3dr Van 3500 135wb	25	23	22	20	19	17
	3dr Van 3500 155wb (-ZP3)	26	24	23	21	20	18
	3500 Cutaway	26	24	23	21	20	18
	deduct with Conversion	4	4	4	4	4	4

SAVANA CARGO VAN AWD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500	24	23	22	20	19	16
	deduct with Conversion	4	4	4	4	4	4

SAVANA PASSENGER		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500 LS	25	23	22	20	19	17
	3dr Van 1500 LT	27	25	24	22	21	18
	3dr Van 2500 LS	25	23	22	20	19	17
	3dr Van 2500 LT	26	24	23	21	20	18
	3dr Van 3500 135wb LS	24	22	21	19	18	16
	3dr Van 3500 135wb LT	25	23	22	20	19	17
	3dr Van 3500 155wb LS (-ZP3)	24	22	21	19	18	16
	3dr Van 3500 155wb LT (-ZP3)	25	23	22	20	19	17
	deduct with Conversion	4	4	4	4	4	4

SAVANA PASSENGER AWD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	3dr Van 1500 135wb LS	26	24	23	21	20	18
	3dr Van 1500 135wb LT	27	25	24	22	21	18
	deduct with Conversion	4	4	4	4	4	4

## 2010 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 1500 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	34	33	32	30	28	25
	Reg Cab SLE	31	30	29	28	26	23
	Ext Cab Work Truck	35	34	33	31	29	25
	Ext Cab SL	37	35	34	32	30	27
	Ext Cab SLT	36	35	34	32	30	27
	Ext Cab SLE	36	35	34	32	30	26
	Crew Cab Work Truck	36	35	34	32	30	26
	Crew Cab SL	38	37	36	34	32	28
	Crew Cab SLE	36	35	34	32	30	27
	Crew Cab SLT	35	34	33	31	29	26

SIERRA 1500 DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	37	36	35	33	31	27

SIERRA 1500 HYBRID 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 3HA	39	37	36	34	32	28
	Crew Cab 3HB	38	36	35	33	31	27

SIERRA 2500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	28	27	26	25	24	21
	Reg Cab SLE	32	31	30	28	26	23
	Ext Cab Work Truck	33	32	31	29	27	24
	Ext Cab SLE	34	33	32	30	28	25
	Ext Cab SLT	36	35	34	32	30	27
	Crew Cab Work Truck	42	40	39	37	35	31
	Crew Cab SLE	41	39	38	36	34	30
	Crew Cab SLT	42	40	39	37	35	31

SIERRA 3500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	33	32	31	29	27	24
	Reg Cab DRW Work Truck	33	32	31	29	27	24
	Reg Cab DRW SLE	36	35	34	32	30	27
	Reg Cab SRW SLE	36	35	34	32	30	27
	Ext Cab SRW Work Truck	37	35	34	32	30	27
	Ext Cab DRW Work Truck	37	35	34	32	30	27
	Ext Cab SRW SLE	38	36	35	33	31	28
	Ext Cab DRW SLE	38	36	35	33	31	28
	Ext Cab SRW SLT	39	38	37	35	33	29
	Ext Cab DRW SLT	40	38	37	35	33	29
	Crew Cab SRW Work Truck	43	41	40	38	36	32
	Crew Cab DRW Work Truck	44	42	41	39	37	32
	Crew Cab SRW SLE	44	42	41	39	37	32
	Crew Cab DRW SLE	43	41	40	37	35	31
	Crew Cab SRW SLT	43	41	40	38	36	32
	Crew Cab DRW SLT	43	41	40	38	36	32

## 2010 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 1500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	39	37	36	34	32	28
	Reg Cab SLE	37	36	35	33	31	27
	Ext Cab Work Truck	39	37	36	34	32	28
	Ext Cab SL	41	40	39	37	35	30
	Ext Cab SLE	41	39	38	36	34	30
	Ext Cab SLT	40	38	37	35	33	29
	Crew Cab Work Truck	38	37	36	34	32	28
	Crew Cab SL	42	40	39	37	35	31
	Crew Cab SLE	41	39	38	36	34	30
	Crew Cab SLT	38	37	36	34	32	28

SIERRA 1500 DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	41	39	38	36	34	30

SIERRA 1500 HYBRID 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 3HA	43	41	40	37	35	31
	Crew Cab 3HB	41	39	38	35	33	29

SIERRA 2500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	35	34	33	31	29	26
	Reg Cab SLE	37	36	35	33	31	28
	Ext Cab Work Truck	36	35	34	32	30	27
	Ext Cab SLE	38	36	35	33	31	28
	Ext Cab SLT	39	37	36	34	32	29
	Crew Cab Work Truck	45	44	43	41	39	34
	Crew Cab SLE	43	41	40	38	36	32
	Crew Cab SLT	44	42	41	39	37	33

SIERRA 3500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	36	34	33	31	29	26
	Reg Cab DRW Work Truck	36	35	34	32	30	26
	Reg Cab SRW SLE	39	37	36	34	32	29
	Reg Cab DRW SLE	39	37	36	34	32	29
	Ext Cab SRW Work Truck	42	40	39	36	34	31
	Ext Cab DRW Work Truck	42	40	39	36	34	31
	Ext Cab SRW SLE	43	41	40	38	36	32
	Ext Cab DRW SLE	42	40	39	37	35	31
	Ext Cab SRW SLT	43	41	40	38	36	32
	Ext Cab DRW SLT	43	41	40	38	36	32
	Crew Cab SRW Work Truck	45	44	43	41	39	34
	Crew Cab DRW Work Truck	45	44	43	41	39	34
	Crew Cab SRW SLE	46	44	43	41	39	35
	Crew Cab DRW SLE	45	43	42	39	37	33
	Crew Cab SRW SLT	45	44	43	41	39	34
	Crew Cab DRW SLT	45	43	42	40	38	34

# CHRYSLER LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cutaway/High Cube and Cab and Chassis transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$.10 per excess mile. Light duty commercial transactions are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## 2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST (&2TA)	38	37	36	35	33	29
Reg Cab SLT (&2TG)	40	39	38	37	35	31
Reg Cab Tradesman (&2TB)	40	39	38	37	35	30
Reg Cab Adventurer (&2TC)	41	40	39	38	36	32
Reg Cab Outdoorsman (&2TT)	38	37	36	35	33	29
Reg Cab Sport	38	37	37	36	34	30
Quad Cab ST	42	41	40	39	37	32
Quad Cab SLT (&2TG)	43	42	41	39	37	33
Quad Cab Lone Star (&2TY)	43	42	41	40	38	33
Quad Cab Big Horn (&2TZ)	43	42	41	40	38	33
Quad Cab Outdoorsman (&2TT)	42	41	40	39	37	32
Quad Cab Sport	42	41	40	39	37	32
Quad Cab Laramie	40	39	39	38	36	31
Crew Cab ST	46	45	44	42	40	35
Crew Cab SLT (&2TG)	44	43	42	41	39	34
Crew Cab Lone Star (&2TY)	44	43	42	41	39	34
Crew Cab Big Horn (&2TZ)	45	44	43	41	39	34
Crew Cab Outdoorsman (&2TT)	44	43	42	40	38	33
Crew Cab Sport	43	42	41	40	38	33
Crew Cab Laramie	42	41	40	39	37	32
Crew Cab Laramie Longhorn	41	40	39	38	36	31

RAM 2500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	35	34	33	32	30	26
Reg Cab SLT (&2TG)	34	33	32	31	29	26
Reg Cab Outdoorsman (&2TT)	33	32	32	31	29	25
Crew Cab ST	39	38	37	36	34	30
Crew Cab SLT (&2TG)	37	36	35	34	32	28
Crew Cab Lone Star (&2TY)	36	35	34	33	31	27
Crew Cab Big Horn (&2TZ)	36	35	34	33	31	27
Crew Cab Outdoorsman (&2TT)	37	36	35	34	32	28
Crew Cab Laramie	38	37	37	36	34	30
Crew Cab Laramie Longhorn	37	36	35	34	32	28
Mega Cab SLT (&2TG)	38	37	36	35	33	29
Mega Cab Lone Star (&2TY)	38	37	36	35	33	29
Mega Cab Big Horn (&2TZ)	38	37	36	35	33	29
Mega Cab Outdoorsman (&2TT)	38	37	37	36	34	29
Mega Cab Laramie	40	39	38	37	35	31
Mega Cab Laramie Longhorn	38	37	36	35	33	29
deduct w/o AutoTran	2	2	2	2	2	2

## 2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 3500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	43	42	41	39	37	33
Reg Cab SLT (&2TG)	40	39	38	37	35	30
Crew Cab ST	45	44	43	41	39	34
Crew Cab SLT	40	39	38	37	35	31
Crew Cab Lone Star (&2TY)	39	38	38	37	35	30
Crew Cab Big Horn (&2TZ)	40	39	38	37	35	30
Crew Cab Outdoorsman (&2TT)	42	41	40	38	36	32
Crew Cab Laramie	42	41	40	39	37	32
Crew Cab Laramie Longhorn	41	40	39	38	36	32
Mega Cab SLT (&2TG)	42	41	40	39	37	32
Mega Cab Lone Star (&2TY)	42	41	40	39	37	32
Mega Cab Big Horn (&2TZ)	42	41	40	39	37	32
Mega Cab Outdoorsman (&2TT)	44	43	42	40	38	33
Mega Cab Laramie	44	43	42	40	38	33
Mega Cab Laramie Longhorn	43	42	41	40	38	33
deduct w/o AutoTran	2	2	2	2	2	2

RAM 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST (&2TA)	39	38	37	36	34	30
Reg Cab SLT (&2TG)	42	41	40	39	37	32
Reg Cab Tradesman (&2TB)	40	39	39	38	36	31
Reg Cab Adventurer (&2TC)	41	40	39	38	36	32
Reg Cab Outdoorsman (&2TT)	41	40	39	38	36	31
Reg Cab Sport	42	41	40	39	37	32
Quad Cab ST	45	44	43	41	39	34
Quad Cab SLT (&2TG)	45	44	43	42	40	35
Quad Cab Lone Star (&2TY)	46	45	44	42	40	35
Quad Cab Big Horn (&2TZ)	46	45	44	42	40	35
Quad Cab Outdoorsman (&2TT)	45	44	43	42	40	35
Quad Cab Sport	44	43	42	41	39	34
Quad Cab Laramie	44	43	42	41	39	34
Crew Cab ST	47	46	45	44	42	37
Crew Cab SLT (&2TG)	46	45	44	43	41	35
Crew Cab Lone Star (&2TY)	47	46	45	43	41	36
Crew Cab Big Horn (&2TZ)	47	46	45	43	41	36
Crew Cab Outdoorsman (&2TT)	46	45	44	42	40	35
Crew Cab Sport	45	44	43	41	39	34
Crew Cab Laramie	43	42	41	40	38	33
Crew Cab Laramie Longhorn	42	41	40	39	37	32



## 2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 2500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	39	38	37	36	34	30
Reg Cab SLT (&2TG)	38	37	36	35	33	29
Reg Cab Outdoorsman (&2TT)	38	37	36	35	33	29
Crew Cab ST	44	43	42	40	38	34
Crew Cab SLT (&2TG)	40	39	38	37	35	31
Crew Cab Lone Star (&2TY)	40	39	38	37	35	31
Crew Cab Big Horn (&2TZ)	40	39	38	37	35	31
Crew Cab Outdoorsman (&2TT)	40	39	38	37	35	31
Crew Cab Laramie	42	41	40	39	37	32
Crew Cab Laramie Longhorn	39	38	38	37	35	30
Crew Cab Power Wagon	40	39	38	37	35	31
Mega Cab SLT (&2TG)	42	41	40	39	37	32
Mega Cab Lone Star (&2TY)	42	41	40	39	37	32
Mega Cab Big Horn (&2TZ)	42	41	40	39	37	32
Mega Cab Outdoorsman (&2TT)	42	41	40	39	37	32
Mega Cab Laramie	42	41	40	39	37	33
Mega Cab Laramie Longhorn	41	40	39	38	36	32
deduct w/o AutoTran	2	2	2	2	2	2

RAM 3500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	47	46	45	43	41	36
Reg Cab SLT	45	44	43	41	39	34
Crew Cab ST	49	48	47	46	44	38
Crew Cab SLT (&2TG)	45	44	43	42	40	35
Crew Cab Lone Star (&2TY)	45	44	43	41	39	34
Crew Cab Big Horn (&2TZ)	45	44	43	41	39	34
Crew Cab Outdoorsman (&2TT)	46	45	44	43	41	35
Crew Cab Laramie	46	45	44	43	41	35
Crew Cab Laramie Longhorn	46	45	44	42	40	35
Mega Cab SLT (&2TG)	47	46	45	43	41	36
Mega Cab Lone Star (&2TY)	47	46	45	43	41	36
Mega Cab Big Horn (&2TZ)	47	46	45	43	41	36
Mega Cab Outdoorsman (&2TT)	48	47	46	45	43	37
Mega Cab Laramie	48	47	46	45	43	37
Mega Cab Laramie Longhorn	47	46	45	44	42	37
deduct w/o AutoTran	2	2	2	2	2	2

## 2010 New Chrysler Light Duty Commercial Vehicles

DODGE CAB AND CHASSIS						
RAM 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	31	30	30	29	27	23
Reg Cab TRX	35	34	33	32	30	26
Reg Cab SLT	34	33	32	31	29	25
Reg Cab Sport	33	32	31	30	28	25
Quad Cab ST	36	35	34	33	31	27
Quad Cab TRX	37	36	35	33	31	27
Quad Cab SLT	36	35	34	33	31	27
Quad Cab Sport	36	35	34	33	31	27
Quad Cab Laramie	33	32	31	30	28	24
Crew Cab ST	40	39	38	37	35	30
Crew Cab TRX	38	37	36	35	33	28
Crew Cab SLT	37	36	35	34	32	28
Crew Cab Sport	37	36	35	33	31	27
Crew Cab Laramie	34	33	32	31	29	25

RAM 2500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	26	25	25	24	22	19
Reg Cab SLT	26	25	25	24	22	19
Crew Cab ST	30	29	29	28	26	23
Crew Cab TRX	29	28	27	26	24	21
Crew Cab SLT	28	27	27	26	24	21
Crew Cab Laramie	29	28	28	27	25	22
Mega Cab SLT	29	28	28	27	25	22
Mega Cab Laramie	29	28	28	27	25	22
deduct w/o AutoTran	2	2	2	2	2	2

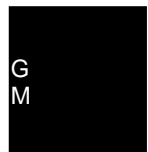
RAM 3500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	33	32	31	30	28	24
Reg Cab SLT	31	30	29	28	26	23
Crew Cab ST	38	37	36	35	33	29
Crew Cab SLT	34	33	32	31	29	26
Crew Cab Laramie	35	34	33	32	30	26
Mega Cab SLT	36	35	34	32	30	26
Mega Cab Laramie	35	34	33	32	30	26
deduct w/o AutoTran	2	2	2	2	2	2

RAM 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	34	33	32	31	29	25
Reg Cab TRX	36	35	34	33	31	27
Reg Cab SLT	35	34	33	32	30	26
Reg Cab Sport	36	35	34	32	30	26
Quad Cab ST	38	37	36	35	33	29
Quad Cab TRX	38	37	36	35	33	28
Quad Cab SLT	38	37	36	34	32	28
Quad Cab Sport	38	37	36	34	32	28
Quad Cab Laramie	35	34	33	32	30	26
Crew Cab ST	40	39	38	37	35	30
Crew Cab TRX	39	38	37	36	34	29
Crew Cab SLT	37	36	35	33	31	27
Crew Cab Sport	38	37	36	35	33	29
Crew Cab Laramie	34	33	32	31	29	26

## 2010 New Chrysler Light Duty Commercial Vehicles

DODGE CAB AND CHASSIS						
RAM 2500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	30	29	29	28	26	23
Reg Cab SLT	29	28	28	27	25	22
Crew Cab ST	36	35	34	33	31	27
Crew Cab TRX	34	33	32	31	29	25
Crew Cab SLT	34	33	32	31	29	25
Crew Cab Laramie	33	32	31	30	28	25
Mega Cab SLT	34	33	32	31	29	26
Mega Cab Laramie	34	33	32	31	29	26
deduct w/o AutoTran	2	2	2	2	2	2

RAM 3500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	37	36	35	33	31	27
Reg Cab SLT	34	33	32	31	29	26
Crew Cab ST	42	41	40	39	37	32
Crew Cab SLT	38	37	36	35	33	29
Crew Cab Laramie	38	37	36	35	33	29
Mega Cab SLT	40	39	38	37	35	30
Mega Cab Laramie	38	37	36	35	33	29
deduct w/o AutoTran (ex Mega Cab SLT)	2	2	2	2	2	2



# New GM Models

## 2012 NEW GM MODELS

BUICK	20
CHEVROLET	20

## 2011 NEW GM MODELS

BUICK	21
CADILLAC	21
CHEVROLET	21
CHEVROLET TRUCKS	21
GMC TRUCKS	22

## 2010 NEW GM MODELS

BUICK	24
CADILLAC	24
CHEVROLET	24
CHEVROLET TRUCKS	24
GMC TRUCKS	25

**BUICK****LACROSSE**

4dr Sdn	51	51	50	49	47	45	41
4dr Sdn Convenience	54	54	52	51	49	47	42
4dr Sdn Leather	54	54	52	51	49	47	42
4dr Sdn Leather AWD	55	55	53	52	50	48	43
4dr Sdn Premium 1	53	53	51	50	48	46	42
4dr Sdn Premium 1 AWD	54	54	52	51	49	47	42
4dr Sdn Premium 2	53	53	52	51	49	47	42
4dr Sdn Premium 2 AWD	54	54	52	51	49	47	43
4dr Sdn Premium 3	55	55	53	52	50	48	43
4dr Sdn Touring	54	54	52	51	49	47	42

**CHEVROLET****CRUZE**

4dr Sdn LS	61	61	59	58	55	52	46
4dr Sdn 1FL	61	61	59	58	55	53	47
4dr Sdn 1LT	62	62	60	59	56	54	48
4dr Sdn 2LT	59	59	57	56	54	52	47
4dr Sdn LTZ	58	58	56	55	52	50	45
4dr Sdn ECO	60	60	58	57	54	52	46
deduct w/o AutoTran	3	2	2	2	2	2	2

**MALIBU**

4dr Sdn 1FL	59	59	57	55	51	48	42
4dr Sdn LS	59	59	57	55	51	48	41
4dr Sdn 1LT	58	58	56	54	50	47	41
4dr Sdn 2LT	54	54	52	50	47	45	39
4dr Sdn 3LT	54	54	52	50	47	45	39
4dr Sdn 1LZ	55	55	53	51	48	45	39
4dr Sdn 2LZ	56	56	54	52	48	45	39

JUN 24, 2011 to JUN 30, 2011 (v5)

**BUICK**

	12	24	27	30	36	39	48
<b>ENCLAVE 2WD</b>							
4dr Wgn CX	55	55	53	52	49	46	39
4dr Wgn CXL1	52	52	50	49	46	43	37
4dr Wgn CXL2	52	52	50	49	46	43	36

<b>ENCLAVE AWD</b>							
4dr Wgn CX	56	56	54	53	50	47	40
4dr Wgn CXL1	54	54	52	50	47	44	38
4dr Wgn CXL2	53	53	51	50	47	44	37

<b>LACROSSE</b>							
4dr Sdn CX	48	48	46	45	42	40	35
4dr Sdn CXL	50	50	48	47	45	43	37
4dr Sdn CXL AWD	48	48	46	45	43	41	36
4dr Sdn CXL	51	51	49	48	45	43	38

<b>LUCERNE</b>							
4dr Sdn CX	41	41	39	38	35	33	29
4dr Sdn CXL	42	42	40	39	36	34	30
4dr Sdn CXL Premium	41	41	39	38	35	33	29
4dr Sdn Super	40	40	38	37	34	32	29

<b>REGAL</b>							
4dr Sdn CXL RL1	53	53	51	50	47	46	43
4dr Sdn CXL RL2	53	53	51	50	47	45	42
4dr Sdn CXL RL3	52	52	50	49	46	45	42
4dr Sdn CXL RL4	52	52	50	49	46	44	41
4dr Sdn CXL RL5	52	52	50	49	46	45	42
4dr Sdn CXL RL6	51	51	49	48	45	44	41
4dr Sdn CXL Turbo TO1	54	54	52	50	47	46	43
4dr Sdn CXL Turbo TO2	53	53	51	50	47	46	43
4dr Sdn CXL Turbo TO3	52	52	50	49	46	45	42
4dr Sdn CXL Turbo TO4	51	51	49	48	45	44	41
4dr Sdn CXL Turbo TO5	52	52	50	49	46	45	42
4dr Sdn CXL Turbo TO6	51	51	49	48	46	44	41
4dr Sdn CXL Turbo TO7	50	50	48	47	45	44	41
deduct w/o AutoTran	3	2	2	2	2	2	2

**CADILLAC**

	12	24	27	30	36	39	48
<b>CTS COUPE</b>							
2dr Cpe RWD	59	59	57	55	51	48	42
2dr Cpe Performance	55	55	53	51	47	45	39
2dr Cpe Premium	53	53	51	49	45	43	39
2dr Cpe AWD	59	59	57	55	51	48	42
2dr Cpe Performance AWD	56	56	54	52	48	46	40
2dr Cpe Premium AWD	54	54	52	50	47	45	39
2dr Cpe V	52	52	50	48	45	43	38
deduct w/o AutoTran (ex Cpe V)	3	2	2	2	2	2	2

<b>CTS SEDAN</b>							
4dr Sdn 3.0L	51	51	49	47	44	42	38
4dr Sdn 3.0L Luxury	51	51	49	47	44	42	37
4dr Sdn 3.0L Performance	51	51	49	47	44	42	37
4dr Sdn 3.6L Performance	51	51	49	47	44	42	38
4dr Sdn 3.6L Premium	50	50	48	46	42	40	36
4dr Sdn 3.0L AWD	54	54	52	50	46	44	39
4dr Sdn 3.0L Luxury AWD	53	53	51	49	45	43	39
4dr Sdn 3.0L Performance AWD	53	53	51	49	45	43	39
4dr Sdn 3.6L Performance AWD	53	53	51	49	46	44	39
4dr Sdn 3.6L Premium AWD	51	51	49	47	44	42	37
4dr Sdn V	51	51	49	47	44	42	37
deduct w/o AutoTran	3	2	2	2	2	2	2

<b>CTS WAGON</b>							
5dr Wgn 3.0L	50	50	48	46	43	41	37
5dr Wgn 3.0L Luxury	50	50	48	46	43	41	37
5dr Wgn 3.0L Performance	49	49	47	45	42	40	35
5dr Wgn 3.6L Performance	50	50	48	46	43	41	36
5dr Wgn 3.6L Premium	49	49	47	45	41	39	35
5dr Wgn 3.0L AWD	52	52	50	48	44	42	38
5dr Wgn 3.0L Luxury AWD	52	52	50	48	44	42	38
5dr Wgn 3.0L Performance AWD	50	50	48	46	43	41	37
5dr Wgn 3.6L Performance AWD	50	50	48	46	42	40	36
5dr Wgn 3.6L Premium AWD	50	50	48	46	43	41	37
5dr Wgn V	50	50	48	47	44	42	37
deduct w/o AutoTran	3	2	2	2	2	2	2

<b>DTS</b>							
4dr Sdn Base	34	34	32	31	29	27	24
4dr Sdn Luxury	36	36	34	33	30	28	25
4dr Sdn Premium	36	36	34	33	30	28	25
4dr Sdn Platinum	36	36	34	33	30	28	25
4dr Sdn Livery	34	34	32	31	29	27	24

<b>ESCALADE 2WD</b>							
4dr Wgn Base	49	49	47	46	43	41	36
4dr Wgn Luxury	48	48	46	45	42	40	36
4dr Wgn Premium	48	48	46	45	42	40	36
4dr Wgn Platinum Edition	45	45	43	42	40	38	34
4dr Wgn ESV Base	52	52	50	49	46	44	39
4dr Wgn ESV Luxury	49	49	47	46	43	41	36
4dr Wgn ESV Premium	48	48	46	45	43	41	36
4dr Wgn ESV Platinum Edition	45	45	43	42	40	38	34

<b>ESCALADE AWD</b>							
4dr Wgn Base	49	49	47	46	43	41	36
4dr Wgn Luxury	48	48	46	45	43	41	36
4dr Wgn Premium	48	48	46	45	42	40	36
4dr Wgn Platinum Edition	45	45	43	42	40	38	34
4dr Wgn ESV Base	51	51	49	48	45	43	38
4dr Wgn ESV Luxury	48	48	46	45	43	41	36
4dr Wgn ESV Premium	48	48	46	45	42	40	36
4dr Wgn ESV Platinum Edition	45	45	43	42	40	38	34
4dr Wgn EXT Base	55	55	53	52	50	48	42
4dr Wgn EXT Luxury	54	54	52	51	48	46	40
4dr Wgn EXT Premium	53	53	51	50	47	45	40

<b>ESCALADE HYBRID 2WD</b>							
4dr Wgn	52	52	50	48	45	43	38
4dr Wgn Platinum	49	49	47	46	43	41	36

<b>ESCALADE HYBRID 4WD</b>							
4dr Wgn	53	53	51	49	46	44	39
4dr Wgn Platinum	50	50	48	47	44	42	36

**CADILLAC**

	12	24	27	30	36	39	48
<b>SRX 2WD</b>							
4dr Wgn Base	61	61	58	56	51	48	42
4dr Wgn Luxury	61	61	58	56	51	48	42
4dr Wgn Performance	58	58	55	53	48	46	40
4dr Wgn Premium	56	56	53	51	47	45	39

<b>SRX AWD</b>							
4dr Wgn Luxury	60	60	57	55	50	47	41
4dr Wgn Performance	56	56	53	51	47	44	38
4dr Wgn Premium	54	54	52	50	46	43	37
4dr Wgn Turbo Performance	55	55	52	50	46	44	38
4dr Wgn Turbo Premium	54	54	51	49	45	43	37

<b>STS</b>							
4dr Sdn 1SA V6	39	39	37	35	32	30	24
4dr Sdn 1SA V6 AWD	40	40	38	36	32	30	25
4dr Sdn 1SB V6	38	38	36	34	30	28	24
4dr Sdn 1SB V6 AWD	39	39	37	35	31	29	24
4dr Sdn 1SC V6	39	39	37	35	31	29	24

**CHEVROLET**

	12	24	27	30	36	39	48
<b>AVEO</b>							
4dr Sdn LS	36	36	34	32	29	27	23
4dr Sdn 1LT	42	42	39	37	33	31	28
4dr Sdn 2LT	43	43	40	38	34	32	28
5dr HB LS	37	37	35	33	29	27	24
5dr HB 1LT	43	43	40	38	34	32	28
5dr HB 2LT	44	44	41	39	35	33	29
deduct w/o AutoTran (ex LS)	3	2	2	2	2	2	2

<b>CAMARO</b>							
2dr Cpe 1LS	58	58	56	55	52	50	44
2dr Cpe 2LS	58	58	56	55	52	50	44
2dr Cpe 1LT	59	59	57	56	53	51	46
2dr Cpe 2LT	58	58	56	55	52	50	44
2dr Cpe 1SS	65	65	63	61	58	55	49
2dr Cpe 2SS	62	62	60	58	55	53	47
2dr Conv 1LT	53	53	51	50	48	46	40
2dr Conv 2LT	52	52	51	50	48	46	40
2dr Conv 1SS	59	59	57	56	53	51	45
2dr Conv 2SS	58	58	56	54	51	49	43
deduct w/o AutoTran (ex Cpe)	3	2	2	2	2	2	2

<b>CORVETTE</b>							
2dr Cpe	55	55	53	52	49	47	41
2dr Cpe Z16 Grand Sport	51	51	49	48	45	43	38
2dr Conv	54	54	52	51	48	46	41
2dr Conv Z16 Grand Sport	51	51	49	48	45	43	39
2dr Cpe Z06	53	53	51	50	47	45	39
2dr Cpe ZR1	47	47	45	44	41	39	34

<b>CRUZE</b>							
4dr Sdn LS	55	55	53	51	48	46	40
4dr Sdn 1FL	55	55	53	52	49	46	40
4dr Sdn 1LT	56	56	54	52	49	47	41
4dr Sdn 2LT	53	53	51	50	47	45	39
4dr Sdn LTZ	51	51	49	48	46	44	38
4dr Sdn ECO	55	55	53	52	49	47	41
deduct w/o AutoTran	3	2	2	2	2	2	2

<b>IMPALA</b>							
4dr Sdn LS	38	38	37	36	34	32	29
4dr Sdn LT	38	38	37	36	34	32	29
4dr Sdn LTZ	37	37	36	35	33	31	28

<b>MALIBU</b>							
4dr Sdn 1FL	49	49	47	46	43	41	37
4dr Sdn LS	50	50	48	47	44	42	37
4dr Sdn 1LT	50	50	48	47	44	42	37
4dr Sdn 2LT	47	47	45	44	41	39	35
4dr Sdn LTZ	50	50	48	47	44	42	38

**CHEVROLET TRUCKS**

	12	24	27	30	36	39	48
<b>AVALANCHE 2WD</b>							
Crew Cab LS	46	46	44	43	40	38	35
Crew Cab LT	44	44	42	41	39	37	33
Crew Cab LTZ	42	42	40	39	37	35	32

<b>AVALANCHE 4WD</b>							
Crew Cab LS	48	48	46	44	41	39	36
Crew Cab LT	45	45	43	42	40	38	34
Crew Cab LTZ	43	43	41	40	38	36	32

CHEVROLET TRUCKS		12	24	27	30	36	39	48
<b>EQUINOX AWD</b>								
4dr Wgn LS		59	59	57	56	53	51	45
4dr Wgn 1LT		56	56	54	53	50	48	43
4dr Wgn 2LT		56	56	54	53	50	48	43
4dr Wgn LTZ		53	53	51	50	47	45	40
<b>EXPRESS CARGO VAN</b>								
3dr Van 1500		38	38	36	35	32	30	27
3dr Van 2500 135wb		38	38	36	35	32	30	27
3dr Van 2500 155wb		36	36	34	33	31	29	26
3dr Van 3500 135wb		36	36	34	33	31	29	25
3dr Van 3500 155wb (w/o ZP3)		36	36	34	33	31	29	25
deduct with Conversion		4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)								
<b>EXPRESS CARGO VAN AWD</b>								
3dr Van 1500		36	36	34	33	31	29	26
deduct with Conversion		4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)								
<b>EXPRESS PASSENGER</b>								
3dr Van 1500 LS		34	34	32	31	29	27	24
3dr Van 1500 LT		37	37	35	34	31	29	26
3dr Van 2500 LS		38	38	36	35	32	30	27
3dr Van 2500 LT		40	40	38	36	33	32	29
3dr Van 3500 135wb 1LS		35	35	33	32	30	28	25
3dr Van 3500 135wb 2LS		34	34	32	31	29	27	24
3dr Van 3500 135wb 1LT		36	36	34	33	31	29	25
3dr Van 3500 135wb 2LT		36	36	34	33	30	28	25
3dr Van 3500 155wb 1LS (w/o ZP3)		35	35	33	32	29	28	25
3dr Van 3500 155wb 2LS (w/o ZP3)		35	35	33	32	30	28	25
3dr Van 3500 155wb 1LT (w/o ZP3)		36	36	34	33	31	29	26
3dr Van 3500 155wb 2LT (w/o ZP3)		36	36	34	33	31	29	26
deduct with Conversion		4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)								
<b>EXPRESS PASSENGER AWD</b>								
3dr Van 1500 LS		37	37	37	34	32	30	26
3dr Van 1500 LT		39	39	37	35	32	31	28
deduct with Conversion		4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)								
<b>HHR</b>								
4dr Wgn LS		42	42	40	38	35	33	30
4dr Wgn Panel LS		40	40	38	37	34	32	29
4dr Wgn 1LT		42	42	40	39	36	34	31
4dr Wgn 2LT		44	44	42	41	38	36	33
deduct w/o Auto/Tran		3	2	2	2	2	2	2
<b>SILVERADO 1500 2WD</b>								
Reg Cab Work Truck		43	43	42	41	39	37	33
Reg Cab LT		42	42	41	40	38	36	32
Ext Cab Work Truck		44	44	43	42	40	38	34
Ext Cab LS		48	48	46	45	43	41	37
Ext Cab LT		47	47	45	44	42	40	36
Ext Cab LTZ		47	47	45	44	42	40	36
Crew Cab Work Truck		47	47	45	44	42	40	35
Crew Cab LS		49	49	48	47	45	43	38
Crew Cab LT		48	48	47	46	44	42	38
Crew Cab LTZ		46	46	44	43	41	39	35
Cab and Chassis (see Light Duty Commercial Section)								
<b>SILVERADO 1500 HYBRID 2WD</b>								
Crew Cab 1HY		52	52	50	49	46	44	39
Crew Cab 2HY		51	51	49	48	45	43	38
Cab and Chassis (see Light Duty Commercial Section)								
<b>SILVERADO 2500HD 2WD</b>								
Reg Cab Work Truck		40	40	39	38	36	34	31
Reg Cab LT		44	44	43	42	40	38	34
Ext Cab Work Truck		44	44	42	41	39	37	34
Ext Cab LT		46	46	44	43	41	39	35
Ext Cab LTZ		47	47	45	44	42	40	36
Crew Cab Work Truck		51	51	49	48	46	44	39
Crew Cab LT		53	53	51	50	48	46	41
Crew Cab LTZ		52	52	50	49	47	45	41</

CHEVROLET TRUCKS		12	24	27	30	36	39	48
<b>SILVERADO 2500HD 4WD</b>								
	Reg Cab Work Truck	46	46	44	43	41	39	35
	Reg Cab LT	48	48	46	45	43	41	36
	Ext Cab Work Truck	49	49	47	46	44	42	38
	Ext Cab LT	48	48	47	46	44	42	38
	Ext Cab LTZ	48	48	47	46	44	42	38
	Crew Cab Work Truck	56	56	54	53	50	48	43
	Crew Cab LT	55	55	53	52	50	48	42
	Crew Cab LTZ	54	54	52	51	49	47	42
Cab and Chassis (see Light Duty Commercial Section)								
<b>SILVERADO 3500HD 4WD</b>								
	Reg Cab SRW Work Truck	45	45	43	42	40	38	34
	Reg Cab DRW Work Truck	45	45	43	42	40	38	34
	Reg Cab SRW LT	51	51	50	49	47	45	40
	Reg Cab DRW LT	50	50	49	48	46	44	39
	Ext Cab SRW Work Truck	51	51	49	48	46	44	39
	Ext Cab DRW Work Truck	52	52	50	49	47	45	40
	Ext Cab SRW LT	53	53	51	50	48	46	41
	Ext Cab DRW LT	51	51	49	48	46	44	39
	Ext Cab SRW LTZ	52	52	50	49	47	45	40
	Ext Cab DRW LTZ	53	53	51	50	48	46	42
	Crew Cab SRW Work Truck	56	56	54	53	51	49	43
	Crew Cab DRW Work Truck	56	56	54	53	51	49	44
	Crew Cab SRW LT	57	57	55	54	52	50	44
	Crew Cab DRW LT	56	56	54	53	50	48	43
	Crew Cab SRW LTZ	55	55	53	52	50	48	43
	Crew Cab DRW LTZ	56	56	54	53	51	49	44
Cab and Chassis (see Light Duty Commercial Section)								
<b>SUBURBAN 2WD</b>								
	4dr Wgn 1500 LS	46	46	44	43	41	39	36
	4dr Wgn 1500 LT	47	47	45	44	42	40	36
	4dr Wgn 1500 LTZ	43	43	42	41	39	37	34
	4dr Wgn 2500 LS	47	47	45	44	42	40	36
	4dr Wgn 2500 LT	48	48	46	45	42	40	37
deduct	with Conversion	4	4	4	4	4	4	4
<b>SUBURBAN 4WD</b>								
	4dr Wgn 1500 LS	50	50	48	47	45	43	39
	4dr Wgn 1500 LT	50	50	48	47	45	43	39
	4dr Wgn 1500 LTZ	47	47	45	44	42	40	36
	4dr Wgn 2500 LS	51	51	49	48	46	44	39
	4dr Wgn 2500 LT	51	51	49	48	46	44	39
deduct	with Conversion	4	4	4	4	4	4	4
<b>TAHOE 2WD</b>								
	4dr Wgn 1500 LS	48	48	46	45	43	41	37
	4dr Wgn 1500 LT	48	48	46	45	43	41	37
	4dr Wgn 1500 LTZ	45	45	43	42	40	38	35
deduct	with Conversion	4	4	4	4	4	4	4
<b>TAHOE 4WD</b>								
	4dr Wgn 1500 LS	48	48	46	45	43	41	37
	4dr Wgn 1500 LT	50	50	48	47	45	43	38
	4dr Wgn 1500 LTZ	47	47	45	44	42	40	36
deduct	with Conversion	4	4	4	4	4	4	4
<b>TAHOE HYBRID 2WD</b>								
	4dr Wgn	51	51	49	48	45	43	39
deduct	with Conversion	4	4	4	4	4	4	4
<b>TAHOE HYBRID 4WD</b>								
	4dr Wgn	52	52	50	49	47	45	40
deduct	with Conversion	4	4	4	4	4	4	4
<b>TRAVERSE 2WD</b>								
	4dr Wgn LS	57	57	55	54	51	49	43
	4dr Wgn 1LT	55	55	53	52	49	47	41
	4dr Wgn 2LT	54	54	52	50	47	45	40

**GMC TRUCKS**

	12	24	27	30	36	39	48
<b>SAVANA CARGO VAN</b>							
3dr Van 1500	38	38	36	35	32	31	28
3dr Van 2500 135wb	38	38	36	35	32	30	27
3dr Van 2500 155wb	36	36	34	33	31	29	26
3dr Van 3500 135wb	36	36	34	33	31	29	26
3dr Van 3500 155wb (w/o ZP3)	36	36	34	33	31	29	26
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)							

<b>SAVANA CARGO VAN AWD</b>							
3dr Van 1500	35	35	33	32	30	28	25
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)							

<b>SAVANA PASSENGER</b>							
3dr Van 1500 LS	34	34	32	31	29	27	24
3dr Van 1500 LT	37	37	35	34	32	30	26
3dr Van 2500 LS	39	39	37	35	32	30	27
3dr Van 2500 LT	41	41	39	37	34	32	29
3dr Van 3500 135wb 1LS	35	35	33	32	30	28	25
3dr Van 3500 135wb 2LS	35	35	33	32	30	28	25
3dr Van 3500 135wb 1LT	36	36	34	33	31	29	26
3dr Van 3500 135wb 2LT	36	36	34	33	31	29	26
3dr Van 3500 155wb 1LS (w/o ZP3)	35	35	33	32	30	28	25
3dr Van 3500 155wb 2LS (w/o ZP3)	35	35	33	32	30	28	25
3dr Van 3500 155wb 1LT (w/o ZP3)	37	37	35	34	31	29	26
3dr Van 3500 155wb 2LT (w/o ZP3)	36	36	34	33	31	29	26
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)							

<b>SAVANA PASSENGER AWD</b>							
3dr Van 1500 LS	34	34	33	32	30	28	25
3dr Van 1500 LT	37	37	35	34	32	30	26
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)							

<b>SIERRA 1500 2WD</b>							
Reg Cab Work Truck	45	45	43	42	40	38	33
Reg Cab SLE	42	42	40	39	37	35	32
Ext Cab Work Truck	46	46	44	43	41	39	34
Ext Cab SL	48	48	46	45	42	40	36
Ext Cab SLE	48	48	46	45	42	40	36
Ext Cab SLT	48	48	46	45	42	40	36
Crew Cab Work Truck	48	48	46	45	42	40	36
Crew Cab SL	50	50	48	47	45	43	38
Crew Cab SLE	48	48	46	45	43	41	37
Crew Cab SLT	46	46	44	43	41	39	35
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 1500 DENALI 2WD</b>							
Crew Cab	48	48	46	45	43	41	36
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 1500 HYBRID 2WD</b>							
Crew Cab 3HA	53	53	51	50	47	45	39
Crew Cab 3HB	51	51	49	48	46	44	38
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 2500HD 2WD</b>							
Reg Cab Work Truck	41	41	40	39	37	35	31
Reg Cab SLE	44	44	42	41	39	37	33
Ext Cab Work Truck	45	45	43	42	40	38	34
Ext Cab SLE	45	45	43	42	40	38	34
Ext Cab SLT	46	46	44	43	41	39	35
Crew Cab Work Truck	52	52	50	49	47	45	40
Crew Cab SLE	53	53	51	50	48	46	41
Crew Cab SLT	53	53	51	50	48	46	41
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 2500HD DENALI 2WD</b>							
Crew Cab	56	56	54	53	51	49	43
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 3500HD 2WD</b>							
Reg Cab SRW Work Truck	44	44	42	41	39	37	33
Reg Cab DRW Work Truck	45	45	43	42	40	38	34
Reg Cab SRW SLE	47	47	45	44	42	40	35
Reg Cab DRW SLE	46	46	44	43	40	38	34
Ext Cab SRW Work Truck	48	48	46	45	43	41	36
Ext Cab DRW Work Truck	48	48	47	46	44	42	37
Ext Cab SRW SLE	48	48	46	45	43	41	37
Ext Cab DRW SLE	48	48	46	45	42	40	36
Ext Cab SRW SLT	49	49	48	47	45	43	38
Ext Cab DRW SLT	50	50	48	47	45	43	39
Crew Cab SRW Work Truck	55	55	53	52	49	47	42
Crew Cab DRW Work Truck	55	55	53	52	49	47	42
Crew Cab SRW SLE	55	55	53	52	49	47	42
Crew Cab DRW SLE	54	54	52	51	48	46	41
Crew Cab SRW SLT	53	53	51	50	48	46	41
Crew Cab DRW SLT	54	54	52	51	48	46	41
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 3500HD DENALI 2WD</b>							
Crew Cab SRW	57	57	55	54	51	49	44
Crew Cab DRW	56	56	54	53	51	49	44
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 1500 4WD</b>							
Reg Cab Work Truck	49	49	47	46	44	42	37
Reg Cab SLE	46	46	44	43	41	39	35
Ext Cab Work Truck	50	50	48	47	45	43	38
Ext Cab SL	53	53	51	50	47	45	40
Ext Cab SLE	50	50	49	48	46	44	39
Ext Cab SLT	50	50	49	48	46	44	39
Crew Cab Work Truck	49	49	48	47	45	43	38
Crew Cab SL	55	55	53	52	49	47	42
Crew Cab SLE	51	51	49	48	46	44	39
Crew Cab SLT	50	50	48	47	45	43	38
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 1500 DENALI 4WD</b>							
Crew Cab	51	51	49	48	46	44	39
Cab and Chassis (see Light Duty Commercial Section)							

**GMC TRUCKS**

<b>SIERRA 1500 HYBRID 4WD</b>							
Crew Cab 3HA	56	56	54	53	50	47	41
Crew Cab 3HB	54	54	52	51	48	46	40
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 2500HD 4WD</b>							
Reg Cab Work Truck	48	48	46	45	42	40	36
Reg Cab SLE	48	48	46	45	43	41	36
Ext Cab Work Truck	50	50	48	47	45	43	38
Ext Cab SLE	51	51	49	48	46	44	39
Ext Cab SLT	49	49	47	46	44	42	38
Crew Cab Work Truck	57	57	55	54	51	49	43
Crew Cab SLE	55	55	53	52	49	47	42
Crew Cab SLT	54	54	52	51	49	47	42
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 2500HD DENALI 4WD</b>							
Crew Cab	57	57	55	54	52	50	44
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 3500HD 4WD</b>							
Reg Cab SRW Work Truck	47	47	45	44	42	40	35
Reg Cab DRW Work Truck	48	48	46	45	42	40	36
Reg Cab SRW SLE	52	52	50	49	47	45	40
Reg Cab DRW SLE	51	51	49	48	46	44	39
Ext Cab SRW Work Truck	53	53	51	50	48	46	41
Ext Cab DRW Work Truck	54	54	52	51	48	46	41
Ext Cab SRW SLE	55	55	53	52	49	47	42
Ext Cab DRW SLE	52	52	50	49	46	44	39
Ext Cab SRW SLT	53	53	51	50	48	46	41
Ext Cab DRW SLT	54	54	52	51	49	47	42
Crew Cab SRW Work Truck	58	58	56	55	52	50	44
Crew Cab DRW Work Truck	58	58	56	55	52	50	44
Crew Cab SRW SLE	59	59	57	55	52	50	45
Crew Cab DRW SLE	56	56	54	53	51	49	43
Crew Cab SRW SLT	56	56	54	53	51	49	43
Crew Cab DRW SLT	57	57	55	54	51	49	44
Cab and Chassis (see Light Duty Commercial Section)							

<b>SIERRA 3500HD DENALI 4WD</b>							
Crew Cab SRW	60	60	58	56	53	51	46
Crew Cab DRW	60	60	58	56	53	51	46
Cab and Chassis (see Light Duty Commercial Section)							

<b>TERRAIN 2WD</b>							
4dr Wgn SLE1	55	55	53	52	49	47	42
4dr Wgn SLE2	54	54	52	51	48	46	41
4dr Wgn SLT1	54	54	52	51	48	46	41
4dr Wgn SLT2	53	53	51	50	48	46	41

<b>TERRAIN AWD</b>							
4dr Wgn SLE1	57	57	55	54	51	49	43
4dr Wgn SLE2	55	55	53	52	50	48	42
4dr Wgn SLT1	55	55	53	52	49	47	42
4dr Wgn SLT2	53	53	51	50	48	46	41

<b>YUKON 2WD</b>							
4dr Wgn SLE	48	48	46	45	43	41	36
4dr Wgn SLT	46	46	44	43	41	39	35
4dr Wgn Denali	50	50	48	47	45	43	39
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON 4WD</b>							
4dr Wgn SLE	46	46	44	43	41	39	35
4dr Wgn SLT	48	48	46	45	43	41	37
4dr Wgn Denali	51	51	50	49	47	45	40
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON HYBRID 2WD</b>							
4dr Wgn	51	51	49	48	46	44	39
4dr Wgn Denali	53	53	51	50	47	45	40
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON HYBRID 4WD</b>							
4dr Wgn	52	52	50	49	47	45	40
4dr Wgn Denali	53	53	51	50	48	46	41
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON XL 2WD</b>							
4dr Wgn 1500 SLE	44	44	42	41	39	37	34
4dr Wgn 1500 SLT	45	45	43	42	40	38	34
4dr Wgn 2500 SLE	45	45	43	42	40	38	34
4dr Wgn 2500 SLT	45	45	43	42	40	38	34
4dr Wgn Denali	47	47	45	44	42	40	37
deduct with Conversion	4	4	4	4	4	4	4

YUKON XL 4WD							
4dr Wgn 1500 SLE	47	47	45	44	42	40	36
4dr Wgn 1500 SLT	47	47	45	44	42	40	37
4dr Wgn 2500 SLE	48	48	46	45	42	40	36
4dr Wgn 2500 SLT	47	47	45	44	42	40	36
4dr Wgn Denali	48	48	47	46	44	42	38
deduct with Conversion	4	4	4	4	4	4	4

**BUICK**

	12	24	27	30	36	39	48
<b>ENCLAVE 2WD</b>							
4dr Wgn CX	42	42	40	39	37	35	30
4dr Wgn CXL1	41	41	39	38	36	34	29
4dr Wgn CXL2	40	40	38	37	35	33	28
<b>ENCLAVE AWD</b>							
4dr Wgn CX	44	44	42	41	38	36	31
4dr Wgn CXL1	42	42	40	39	37	35	29
4dr Wgn CXL2	41	41	39	38	36	34	29
<b>LACROSSE</b>							
4dr Sdn CX I4	45	45	43	42	39	37	32
4dr Sdn CX V6	46	46	44	43	40	38	33
4dr Sdn CXL	46	46	44	43	40	38	33
4dr Sdn CXL AWD	46	46	44	43	40	38	33
4dr Sdn CXS	48	48	46	44	41	39	34
<b>LUCERNE</b>							
4dr Sdn CX	32	32	30	29	26	25	22
4dr Sdn CX-2	32	32	30	29	26	25	22
4dr Sdn CXL	35	35	33	32	29	27	24
4dr Sdn CXL-3	32	32	30	29	26	25	22
4dr Sdn CXL-4	32	32	30	29	26	25	22
4dr Sdn CXL-5	32	32	30	29	26	25	22
4dr Sdn CXL Special Edition	33	33	31	30	27	26	23
4dr Sdn Super	33	33	31	30	27	26	23

**CADILLAC**

	12	24	27	30	36	39	48
<b>CTS</b>							
4dr Sdn 3.0L	41	41	39	38	36	34	30
4dr Sdn 3.0L Luxury	41	41	39	38	36	34	30
4dr Sdn 3.0L Performance	42	42	40	39	36	34	30
4dr Sdn 3.6L Performance	41	41	39	38	35	33	30
4dr Sdn 3.6L Premium	41	41	39	38	35	33	29
4dr Sdn 3.0L AWD	43	43	41	40	37	35	31
4dr Sdn 3.0L Luxury AWD	43	43	41	40	37	35	31
4dr Sdn 3.0L Performance AWD	43	43	41	40	38	36	31
4dr Sdn 3.6L Performance AWD	40	40	38	37	34	32	28
4dr Sdn 3.6L Premium AWD	42	42	40	39	36	34	30
4dr Sdn V	46	46	44	42	39	37	33
5dr Wgn 3.0L	41	41	39	38	36	34	30
5dr Wgn 3.0L Luxury	41	41	39	38	36	34	30
5dr Wgn 3.0L Performance	42	42	40	39	36	34	30
5dr Wgn 3.6L Performance	42	42	40	39	36	34	30
5dr Wgn 3.6L Premium	41	41	39	38	35	33	29
5dr Wgn 3.0L AWD	42	42	40	39	37	35	31
5dr Wgn 3.0L Luxury AWD	43	43	41	40	37	35	31
5dr Wgn 3.0L Performance AWD	43	43	41	40	38	36	31
5dr Wgn 3.6L Performance AWD	40	40	38	37	34	32	29
5dr Wgn 3.6L Premium AWD	41	41	39	38	36	34	30
deduct w/o AutoTran	3	2	2	2	2	2	2

<b>STS</b>							
4dr Sdn w/1SA	26	26	25	24	22	20	17
4dr Sdn w/1SC	29	29	27	26	23	22	19
4dr Sdn w/1SD	30	30	28	27	24	22	19
4dr Sdn w/1SE	30	30	28	27	24	22	19

<b>ESCALADE 2WD</b>							
4dr Wgn Base	44	44	42	41	39	37	33
4dr Wgn Luxury	42	42	40	39	37	35	32
4dr Wgn Premium	42	42	40	39	37	35	32
4dr Wgn Platinum Edition	39	39	38	37	35	33	30
4dr Wgn ESV Base	45	45	43	42	40	38	34
4dr Wgn ESV Luxury	43	43	41	40	38	36	33
4dr Wgn ESV Premium	42	42	41	40	38	36	32
4dr Wgn ESV Platinum Edition	40	40	39	38	36	34	31

<b>ESCALADE AWD</b>							
4dr Wgn Base	44	44	42	41	39	37	33
4dr Wgn Luxury	42	42	41	40	38	36	32
4dr Wgn Premium	42	42	40	39	37	35	32
4dr Wgn Platinum Edition	40	40	39	38	36	34	30
4dr Wgn ESV Base	46	46	44	43	41	39	35
4dr Wgn ESV Luxury	43	43	42	41	39	37	33
4dr Wgn ESV Premium	43	43	41	40	38	36	33
4dr Wgn ESV Platinum Edition	41	41	40	39	37	35	31
4dr Wgn EXT Base	48	48	46	45	43	41	37
4dr Wgn EXT Luxury	48	48	46	45	42	40	36
4dr Wgn EXT Premium	47	47	45	44	42	40	35

<b>ESCALADE HYBRID 2WD</b>							
4dr Wgn	43	43	41	40	38	36	32
4dr Wgn Platinum	41	41	39	38	36	34	30

<b>ESCALADE HYBRID 4WD</b>							
4dr Wgn	45	45	43	42	40	38	33
4dr Wgn Platinum	42	42	40	39	37	35	31

<b>SRX 2WD</b>							
4dr Wgn Base	51	51	49	47	43	41	35
4dr Wgn Luxury	51	51	49	47	43	41	35
4dr Wgn Performance	48	48	46	44	40	38	33
4dr Wgn Premium	48	48	46	44	40	38	32

<b>SRX AWD</b>							
4dr Wgn Luxury	51	51	49	47	43	41	35
4dr Wgn Performance	48	48	45	43	39	37	32
4dr Wgn Premium	48	48	45	43	39	37	32
4dr Wgn Turbo Performance	46	46	44	42	38	36	31
4dr Wgn Turbo Premium	46	46	44	42	38	36	31

<b>STS</b>							
4dr Sdn 1SA V6	29	29	27	26	23	21	18
4dr Sdn 1SA V6 AWD	29	29	27	26	23	22	19
4dr Sdn 1SB V6	29	29	27	26	23	21	18
4dr Sdn 1SB V6 AWD	30	30	28	26	23	22	19
4dr Sdn 1SC V6	31	31	29	27	24	22	19
4dr Sdn 1SE V8	28	28	26	25	23	21	18
4dr Sdn 1SG V8	27	27	25	24	22	20	17
4dr Sdn 1SG V8 AWD	28	28	26	25	23	21	18

**CHEVROLET**

<b>AVEO</b>							
4dr Sdn LS	29	29	27	26	23	21	18
4dr Sdn 1LT	32	32	30	28	25	24	21
4dr Sdn 2LT	34	34	32	30	27	26	23
5dr Wgn LS	29	29	27	26	23	22	19
5dr Wgn 1LT	34	34	32	30	27	25	22
5dr Wgn 2LT	34	34	32	30	27	26	23
deduct w/o AutoTran (ex LS)	3	2	2	2	2	2	2

<b>CAMARO</b>							
2dr Cpe LS	50	50	48	46	42	40	35
2dr Cpe 1LT	50	50	48	46	42	40	36
2dr Cpe 2LT	49	49	47	45	41	39	35
2dr Cpe 1SS	55	55	53	51	47	45	40
2dr Cpe 2SS	52	52	50	48	45	43	38

<b>COBALT</b>							
2dr Cpe Base	33	33	31	30	28	26	23
4dr Sdn Base	32	32	30	29	27	25	22
2dr Cpe LS	39	39	37	35	32	30	27
4dr Sdn LS	38	38	36	34	31	29	26
2dr Cpe LT 1LT	41	41	39	37	34	32	28
2dr Cpe LT 2LT	44	44	42	40	37	35	30
4dr Sdn LT 1LT	41	41	39	37	34	32	28
4dr Sdn LT 2LT	43	43	41	39	36	34	29
2dr Cpe SS	41	41	39	37	34	32	29
deduct w/o AutoTran (LS Only)	3	2	2	2	2	2	2

<b>CORVETTE</b>							
2dr Cpe	46	46	44	43	41	39	34
2dr Cpe Z16 Grand Sport	42	42	41	40	38	36	32
2dr Conv	45	45	44	43	41	39	34
2dr Conv Z16 Grand Sport	43	43	41	40	38	36	32
2dr Cpe Z06	45	45	43	42	40	38	33
2dr Cpe ZR1	42	42	40	39	37	35	31

<b>IMPALA</b>							
4dr Sdn LS	29	29	28	28	26	23	
4dr Sdn LT	29	29	28	28	27	25	22
4dr Sdn LTZ	29	29	28	28	27	25	22

<b>MALIBU</b>							
4dr Sdn 1FL	43	43	42	41	39	37	32
4dr Sdn LS	44	44	42	41	39	37	33
4dr Sdn 1LT	42	42	41	40	38	36	31
4dr Sdn 2LT	42	42	41	40	38	36	32
4dr Sdn LTZ	43	43	42	41	39	37	33
4dr Sdn Hybrid	44	44	42	41	39	37	32

**CHEVROLET TRUCKS**

<b>AVALANCHE 2WD</b>							
Crew Cab LS	36	36	35	34	32	30	27
Crew Cab LT	36	36	35	34	32	30	27
Crew Cab LTZ	34	34	33	32	30	29	26

<b>AVALANCHE 4WD</b>							
Crew Cab LS	37	37	35	34	32	31	28
Crew Cab LT	37	37	35	34	32	31	29
Crew Cab LTZ	35	35	34	33	31	30	27

<b>COLORADO 2WD</b>							
Reg Cab Work Truck	31	31	30	29	27	26	23
Reg Cab 1LT	32	32	31	30	29	27	24
Ext Cab Work Truck	32	32	31	30	29	28	25
Ext Cab 1LT	33	33	32	31	29	28	25
Ext Cab 2LT	32	32	31	30	28	27	24
Ext Cab 3LT	34	34	33	32	31	29	26
Crew Cab 1LT	38	38	36	35	33	32	29
Crew Cab 2LT	35	35	34	33	31	30	27
Crew Cab 3LT	38	38	36	35	33	32	29
deduct w/o AutoTran	3	2	2	2	2	2	2

<b>COLORADO 4WD</b>							
Reg Cab Work Truck	35	35	34	33	32	30	27
Reg Cab 1LT	36	36	35	34	32	30	27
Ext Cab Work Truck	41	41	39	38	35	34	31
Ext Cab 1LT	41	41	39	38	36	35	32
Ext Cab 2LT	39	39	37	36	34	33	30
Crew Cab 1LT	43	43	41	40	38	36	33
Crew Cab 2LT	41	41	39	38	36	34	31
deduct w/o AutoTran	3	2	2	2	2	2	2

<b>EQUINOX 2WD</b>							
4dr Wgn LS	47	47	45	44	41	39	35
4dr Wgn 1LT	43	43	41	40	38	36	33
4dr Wgn 2LT	44	44	42	41	39	37	33
4dr Wgn LTZ	43	43	41	40	38	36	33

<b>EQUINOX AWD</b>							
4dr Wgn LS	47	47	45	44	41	39	35



**CHEVROLET TRUCKS**

	12	24	27	30	36	39	48
<b>EXPRESS PASSENGER</b>							
3dr Van 1500 LS	29	29	27	26	24	23	21
3dr Van 1500 LT	31	31	29	28	25	24	22
3dr Van 2500 LS	30	30	28	27	25	24	21
3dr Van 2500 LT	30	30	28	27	25	24	22
3dr Van 3500 135wb LS	28	28	26	25	23	22	20
3dr Van 3500 135wb LT	29	29	27	26	24	23	21
3dr Van 3500 155wb LS (w/o ZP3)	28	28	26	25	23	22	20
3dr Van 3500 155wb LT (w/o ZP3)	29	29	27	26	24	23	21
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)							
<b>EXPRESS PASSENGER AWD</b>							
3dr Van 1500 LS	31	31	29	28	26	25	22
3dr Van 1500 LT	32	32	30	29	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)							
<b>HHR</b>							
4dr Wgn LS	33	33	32	31	29	28	25
4dr Wgn Panel LS	31	31	30	29	27	26	23
4dr Wgn LT	33	33	32	31	29	28	25
4dr Wgn 2LT	35	35	33	32	29	28	26
4dr Wgn Panel LT	33	33	32	31	29	28	25
4dr Wgn Panel 2LT	34	34	32	31	29	28	25
4dr Wgn SS	34	34	32	31	29	28	26
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>SILVERADO 1500 2WD</b>							
Reg Cab Work Truck	35	35	34	33	31	30	27
Reg Cab LT	34	34	33	32	31	29	26
Ext Cab Work Truck	37	37	36	35	33	31	28
Ext Cab LS	39	39	38	37	35	33	30
Ext Cab LT	39	39	38	37	35	33	30
Ext Cab LTZ	40	40	39	38	36	34	31
Crew Cab Work Truck	38	38	37	36	34	32	29
Crew Cab LS	41	41	40	39	37	35	31
Crew Cab LT	39	39	38	37	36	34	30
Crew Cab LTZ	38	38	37	36	35	33	30
Cab and Chassis (see Light Duty Commercial Section)							
<b>SILVERADO 1500 HYBRID 2WD</b>							
Crew Cab 1HY	42	42	40	39	37	35	31
Crew Cab 2HY	42	42	40	39	37	35	31
Cab and Chassis (see Light Duty Commercial Section)							
<b>SILVERADO 2500HD 2WD</b>							
Reg Cab Work Truck	30	30	29	29	28	27	24
Reg Cab LT	34	34	33	32	31	29	26
Ext Cab Work Truck	35	35	34	33	32	30	27
Ext Cab LT	37	37	36	35	34	32	29
Ext Cab LTZ	39	39	38	37	35	33	30
Crew Cab Work Truck	44	44	43	42	40	38	34
Crew Cab LT	43	43	42	41	39	37	33
Crew Cab LTZ	45	45	43	42	40	38	35
Cab and Chassis (see Light Duty Commercial Section)							
<b>SILVERADO 3500HD 2WD</b>							
Reg Cab SRW Work Truck	36	36	35	34	32	31	28
Reg Cab DRW Work Truck	36	36	35	34	32	31	28
Reg Cab SRW LT	39	39	38	37	35	33	30
Reg Cab DRW LT	39	39	38	37	35	33	30
Ext Cab SRW Work Truck	39	39	38	37	35	33	30
Ext Cab DRW Work Truck	39	39	38	37	35	33	30
Ext Cab SRW LT	41	41	40	39	37	35	31
Ext Cab DRW LT	40	40	39	38	36	34	31
Ext Cab SRW LTZ	42	42	41	40	38	36	32
Ext Cab DRW LTZ	42	42	41	40	38	36	32
Crew Cab SRW Work Truck	45	45	43	42	40	38	34
Crew Cab DRW Work Truck	45	45	44	43	41	39	35
Crew Cab SRW LT	46	46	44	43	41	39	36
Crew Cab DRW LT	45	45	43	42	40	38	35
Crew Cab SRW LTZ	46	46	45	44	42	40	36
Crew Cab DRW LTZ	45	45	44	43	41	39	35
Cab and Chassis (see Light Duty Commercial Section)							
<b>SILVERADO 1500 4WD</b>							
Reg Cab Work Truck	41	41	40	39	37	35	31
Reg Cab LT	42	42	41	40	38	36	32
Ext Cab Work Truck	40	40	39	38	36	34	31
Ext Cab LS	44	44	42	41	39	37	33
Ext Cab LT	44	44	43	42	40	38	34
Ext Cab LTZ	44	44	43	42	40	38	34
Crew Cab Work Truck	42	42	40	39	37	35	32
Crew Cab LS	45	45	43	42	40	38	34
Crew Cab LT	46	46	44	43	41	39	35
Crew Cab LTZ	43	43	42	41	39	37	33
Cab and Chassis (see Light Duty Commercial Section)							
<b>SILVERADO 1500 HYBRID 4WD</b>							
Crew Cab 1HY	44	44	42	41	39	37	33
Crew Cab 2HY	44	44	42	41	39	37	33
Cab and Chassis (see Light Duty Commercial Section)							
<b>SILVERADO 2500HD 4WD</b>							
Reg Cab Work Truck	38	38	37	36	34	32	29
Reg Cab LT	40	40	39	38	36	34	31
Ext Cab Work Truck	39	39	38	37	35	33	30
Ext Cab LT	40	40	39	38	36	34	31
Ext Cab LTZ	42	42	41	40	38	36	32
Crew Cab Work Truck	48	48	46	45	43	41	37
Crew Cab LT	46	46	44	43	41	39	35
Crew Cab LTZ	47	47	45	44	42	40	36
Cab and Chassis (see Light Duty Commercial Section)							

**CHEVROLET TRUCKS**

SILVERADO 3500HD 4WD							
Reg Cab SRW Work Truck	38	38	37	36	34	32	29
Reg Cab DRW Work Truck	37	37	36	35	33	32	29
Reg Cab SRW LT	42	42	41	40	38	36	32
Reg Cab DRW LT	42	42	41	40	38	36	32
Ext Cab SRW Work Truck	43	43	41	40	38	36	33
Ext Cab DRW Work Truck	43	43	42	41	39	37	33
Ext Cab SRW LT	45	45	43	42	40	38	35
Ext Cab DRW LT	44	44	42	41	39	37	34
Ext Cab SRW LTZ	45	45	43	42	40	38	34
Ext Cab DRW LTZ	46	46	44	43	41	39	35
Crew Cab SRW Work Truck	47	47	45	44	42	40	36
Crew Cab DRW Work Truck	48	48	46	45	43	41	37
Crew Cab SRW LT	48	48	47	46	44	42	38
Crew Cab DRW LT	48	48	46	45	43	41	37
Crew Cab SRW LTZ	48	48	46	45	43	41	37
Crew Cab DRW LTZ	48	48	46	45	43	41	37
Cab and Chassis (see Light Duty Commercial Section)							
SUBURBAN 2WD							
4dr Wgn 1500 LS	37	37	36	35	33	32	29
4dr Wgn 1500 LT	38	38	37	36	35	33	30
4dr Wgn 1500 LTZ	35	35	34	33	31	30	27
4dr Wgn 2500 LS	38	38	37	36	34	33	30
4dr Wgn 2500 LT	41	41	39	38	36	34	31
deduct with Conversion	4	4	4	4	4	4	4
SUBURBAN 4WD							
4dr Wgn 1500 LS	40	40	39	38	36	34	31
4dr Wgn 1500 LT	41	41	40	39	37	35	32
4dr Wgn 1500 LTZ	38	38	37	36	34	32	29
4dr Wgn 2500 LS	41	41	40	39	37	35	32
4dr Wgn 2500 LT	42	42	40	39	37	35	32
deduct with Conversion	4	4	4	4	4	4	4
TAHOE 2WD							
4dr Wgn 1500 LS	39	39	38	37	35	33	30
4dr Wgn 1500 LT	40	40	39	38	36	34	31
4dr Wgn 1500 LTZ	36	36	35	34	33	31	28
deduct with Conversion	4	4	4	4	4	4	4
TAHOE 4WD							
4dr Wgn 1500 LS	40	40	38	37	35	33	30
4dr Wgn 1500 LT	42	42	41	40	38	36	32
4dr Wgn 1500 LTZ	37	37	36	35	33	32	29
deduct with Conversion	4	4	4	4	4	4	4
TAHOE HYBRID 2WD							
4dr Wgn	44	44	42	41	38	36	33
deduct with Conversion	4	4	4	4	4	4	4
TAHOE HYBRID 4WD							
4dr Wgn	45	45	43	42	40	38	34
deduct with Conversion	4	4	4	4	4	4	4
TRAVERSE 2WD							
4dr Wgn LS	44	44	42	41	38	36	32
4dr Wgn 1LT	42	42	40	39	37	35	31
4dr Wgn 2LT	41	41	39	38	36	34	31
4dr Wgn LTZ	43	43	41	40	38	36	32
TRAVERSE AWD							
4dr Wgn LS	46	46	44	43	40	38	34
4dr Wgn 1LT	44	44	42	41	39	37	33
4dr Wgn 2LT	44	44	42	41	39	37	33
4dr Wgn LTZ	45	45	43	42	40	38	33
GMC TRUCKS							
	12	24	27	30	36	39	48
ACADIA 2WD							
4dr Wgn SL	45	45	44	43	42	40	35
4dr Wgn SLE	43	43	42	41	40	38	34
4dr Wgn SLT1	44	44	43	42	40	38	34
4dr Wgn SLT2	42	42	41	40	39	37	33
ACADIA AWD							
4dr Wgn SL	46	46	45	44	43	41	36
4dr Wgn SLE	46	46	45	44	42	40	35
4dr Wgn SLT1	47	47	46	45	43	41	35
4dr Wgn SLT2	44	44	43	42	40	38	33
CANYON 2WD							
Reg Cab Work Truck	32	32	31	30	29	28	25
Reg Cab SLE1	32	32	31	30	29	28	25
Ext Cab Work Truck	34	34	33	32	31	29	26
Ext Cab SLE1	34	34	33	32	30	29	26
Ext Cab SLT	35	35	34	33	31	30	27
Crew Cab SLE1	40	40	38	37	34	33	30
Crew Cab SLT	36	36	35	34	32	31	28
deduct w/o AutoTran	3	2	2	2	2	2	2
CANYON 4WD							
Reg Cab Work Truck	37	37	35	34	32	31	28
Reg Cab SLE1	36	36	35	34	32	31	28
Ext Cab Work Truck	41	41	39	38	35	34	31
Ext Cab SLE1	41	41	39	38	36	35	32
Ext Cab SLT	40	40	38	37	35	34	31
Crew Cab SLE1	44	44	42	41	39	37	34
Crew Cab SLT	42	42	40	39	37	35	32
deduct w/o AutoTran	3	2	2	2	2	2	2
SAVANA CARGO VAN							
3dr Van 1500	31	31	29	28	26	25	22
3dr Van 2500 135wb	31	31	29	28	26	25	23
3dr Van 2500 155wb	30	30	28	27	25	24	21
3dr Van 3500 135wb	29	29	27	26	24	23	21
3dr Van 3500 155wb (w/o ZP3)	30	30	28	27	25	24	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)							
SAVANA CARGO VAN AWD							
3dr Van 1500	28	28	27	26	24	23	20
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)							

**GMC TRUCKS**

	12	24	27	30	36	39	48
<b>SAVANA PASSENGER</b>							
3dr Van 1500 LS	29	29	27	26	24	23	21
3dr Van 1500 LT	31	31	29	28	26	25	22
3dr Van 2500 LS	29	29	27	26	24	23	21
3dr Van 2500 LT	30	30	28	27	25	24	22
3dr Van 3500 135wb LS	28	28	26	25	23	22	20
3dr Van 3500 135wb LT	29	29	27	26	24	23	21
3dr Van 3500 155wb LS (w/o ZP3)	28	28	26	25	23	22	20
3dr Van 3500 155wb LT (w/o ZP3)	29	29	27	26	24	23	21
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)							

<b>SAVANA PASSENGER AWD</b>							
3dr Van 1500 135wb LS	30	30	28	27	25	24	22
3dr Van 1500 135wb LT	31	31	29	28	26	25	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (see Light Duty Commercial Section)							

<b>SIERRA 1500 2WD</b>							
Reg Cab Work Truck	37	37	36	35	33	31	28
Reg Cab SLE	34	34	33	32	31	29	26
Ext Cab Work Truck	38	38	37	36	34	32	28
Ext Cab SL	40	40	38	37	35	33	30
Ext Cab SLT	39	39	38	37	35	33	30
Ext Cab SLE	39	39	38	37	35	33	29
Crew Cab Work Truck	39	39	38	37	35	33	29
Crew Cab SL	41	41	40	39	37	35	31
Crew Cab SLE	39	39	38	37	35	33	30
Crew Cab SLT	38	38	37	36	34	32	29

Cab and Chassis (see Light Duty Commercial Section)

<b>SIERRA 1500 DENALI 2WD</b>							
Crew Cab	40	40	39	38	36	34	30

Cab and Chassis (see Light Duty Commercial Section)

<b>SIERRA 1500 HYBRID 2WD</b>							
Crew Cab 3HA	42	42	40	39	37	35	31
Crew Cab 3HB	41	41	39	38	36	34	30

Cab and Chassis (see Light Duty Commercial Section)

<b>SIERRA 2500HD 2WD</b>							
Reg Cab Work Truck	31	31	30	29	28	27	24
Reg Cab SLE	35	35	34	33	31	29	26
Ext Cab Work Truck	36	36	35	34	32	30	27
Ext Cab SLE	37	37	36	35	33	31	28
Ext Cab SLT	39	39	38	37	35	33	30
Crew Cab Work Truck	45	45	43	42	40	38	34
Crew Cab SLE	44	44	42	41	39	37	33
Crew Cab SLT	45	45	43	42	40	38	34

Cab and Chassis (see Light Duty Commercial Section)

<b>SIERRA 3500HD 2WD</b>							
Reg Cab SRW Work Truck	36	36	35	34	32	30	27
Reg Cab DRW Work Truck	36	36	35	34	32	30	27
Reg Cab DRW SLE	39	39	38	37	35	33	30
Reg Cab SRW SLE	39	39	38	37	35	33	30
Ext Cab SRW Work Truck	40	40	38	37	35	33	30
Ext Cab DRW Work Truck	40	40	38	37	35	33	30
Ext Cab SRW SLE	41	41	39	38	36	34	31
Ext Cab DRW SLE	41	41	39	38	36	34	31
Ext Cab SRW SLT	42	42	41	40	38	36	32
Ext Cab DRW SLT	43	43	41	40	38	36	32
Crew Cab SRW Work Truck	46	46	44	43	41	39	35
Crew Cab DRW Work Truck	47	47	45	44	42	40	35
Crew Cab SRW SLE	47	47	45	44	42	40	35
Crew Cab DRW SLE	46	46	44	43	40	38	34
Crew Cab SRW SLT	46	46	44	43	41	39	35
Crew Cab DRW SLT	46	46	44	43	41	39	35

Cab and Chassis (see Light Duty Commercial Section)

<b>SIERRA 1500 4WD</b>							
Reg Cab Work Truck	42	42	40	39	37	35	31
Reg Cab SLE	40	40	39	38	36	34	30
Ext Cab Work Truck	42	42	40	39	37	35	31
Ext Cab SL	44	44	43	42	40	38	33
Ext Cab SLE	44	44	42	41	39	37	33
Ext Cab SLT	43	43	41	40	38	36	32
Crew Cab Work Truck	41	41	40	39	37	35	31
Crew Cab SL	45	45	43	42	40	38	34
Crew Cab SLE	44	44	42	41	39	37	33
Crew Cab SLT	41	41	40	39	37	35	31

Cab and Chassis (see Light Duty Commercial Section)

<b>SIERRA 1500 DENALI 4WD</b>							
Crew Cab	44	44	42	41	39	37	33

Cab and Chassis (see Light Duty Commercial Section)

<b>SIERRA 1500 HYBRID 4WD</b>							
Crew Cab 3HA	46	46	44	43	40	38	34
Crew Cab 3HB	44	44	42	41	38	36	32

Cab and Chassis (see Light Duty Commercial Section)

<b>SIERRA 2500HD 4WD</b>							
Reg Cab Work Truck	38	38	37	36	34	32	29
Reg Cab SLE	40	40	39	38	36	34	31
Ext Cab Work Truck	39	39	38	37	35	33	30
Ext Cab SLE	41	41	39	38	36	34	31
Ext Cab SLT	42	42	40	39	37	35	32
Crew Cab Work Truck	48	48	47	46	44	42	37
Crew Cab SLE	46	46	44	43	41	39	35
Crew Cab SLT	47	47	45	44	42	40	36

Cab and Chassis (see Light Duty Commercial Section)

**GMC TRUCKS**

	12	24	27	30	36	39	48
<b>SIERRA 3500HD 4WD</b>							
Reg Cab SRW Work Truck	39	39	37	36	34	32	29
Reg Cab DRW Work Truck	39	39	38	37	35	33	29
Reg Cab SRW SLE	42	42	40	39	37	35	32
Reg Cab DRW SLE	42	42	40	39	37	35	32
Ext Cab SRW Work Truck	45	45	43	42	39	37	34
Ext Cab DRW Work Truck	45	45	43	42	39	37	34
Ext Cab SRW SLE	46	46	44	43	41	39	35
Ext Cab DRW SLE	45	45	43	42	40	38	34
Ext Cab SRW SLT	46	46	44	43	41	39	35
Ext Cab DRW SLT	46	46	44	43	41	39	35
Crew Cab SRW Work Truck	48	48	47	46	44	42	37
Crew Cab DRW Work Truck	48	48	47	46	44	42	37
Crew Cab SRW SLE	49	49	47	46	44	42	38
Crew Cab DRW SLE	48	48	46	45	42	40	36
Crew Cab SRW SLT	48	48	47	46	44	42	37
Crew Cab DRW SLT	48	48	46	45	43	41	37

Cab and Chassis (see Light Duty Commercial Section)

<b>TERRAIN 2WD</b>							
4dr Wgn SLE1	48	48	46	45	42	40	36
4dr Wgn SLE2	46	46	44	43	41	39	35
4dr Wgn SLT1	46	46	44	43	41	39	35
4dr Wgn SLT2	44	44	42	41	39	37	34

<b>TERRAIN AWD</b>							
4dr Wgn SLE1	48	48	46	45	43	41	37
4dr Wgn SLE2	47	47	45	44	42	40	36
4dr Wgn SLT1	47	47	45	44	42	40	36
4dr Wgn SLT2	45	45	43	42	40	38	35

<b>YUKON 2WD</b>							
4dr Wgn SLE	37	37	36	35	34	32	29
4dr Wgn SLT	38	38	37	36	34	32	29
4dr Wgn Denali	44	44	43	42	40	38	34
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON 4WD</b>							
4dr Wgn SLE	37	37	36	35	34	32	29
4dr Wgn SLT	40	40	39	38	36	34	31
4dr Wgn Denali	43	43	41	40	38	36	33
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON HYBRID 2WD</b>							
4dr Wgn	42	42	41	40	38	36	32
4dr Wgn Denali	46	46	44	43	41	39	35
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON HYBRID 4WD</b>							
4dr Wgn	44	44	42	41	39	37	33
4dr Wgn Denali	45	45	43	42	40	38	34
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON XL 2WD</b>							
4dr Wgn 1500 SLE	37	37	36	35	33	32	29
4dr Wgn 1500 SLT	37	37	36	35	33	32	29
4dr Wgn 2500 SLE	38	38	37	36	34	32	29
4dr Wgn 2500 SLT	40	40	39	38	36	34	31
4dr Wgn Denali	40	40	39	38	36	34	31
deduct with Conversion	4	4	4	4	4	4	4

<b>YUKON XL 4WD</b>							
4dr Wgn 1500 SLE	38	38	37	36	34	33	30
4dr Wgn 1500 SLT	39	39	38	37	35	33	30
4dr Wgn 2500 SLE	39	39	38	37	35	33	30
4dr Wgn 2500 SLT	41	41	40	39	37	35	32
4dr Wgn Denali	40	40	39	38	36	34	31
deduct with Conversion	4	4	4	4	4	4	4

# New Chrysler Models

## 2012 NEW CHRYSLER MODELS

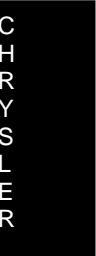
FIAT	28
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## 2011 NEW CHRYSLER MODELS

CHRYSLER	29
DODGE	29
DODGE TRUCKS	29
JEEP	29
RAM TRUCKS	29

## 2010 NEW CHRYSLER MODELS

CHRYSLER	31
DODGE	31
DODGE TRUCKS	31
JEEP	31



FIAT		12	24	27	30	36	39	48
500								
	2dr Cpe Pop	59	59	57	55	51	49	43
	2dr Cpe Sport	57	57	55	53	50	47	41
	2dr Cpe Lounge	54	54	52	50	47	45	39
	2dr Conv Pop	52	52	51	50	48	46	42
	2dr Conv Lounge	49	49	48	47	45	43	39
deduct	w/o AutoTran	3	2	2	2	2	2	2

JUN 24, 2011 to JUN 30, 2011 (v5)



## CHRYSLER

	12	24	27	30	36	39	48
<b>200</b>							
4dr Sdn LX	51	51	50	49	47	45	39
4dr Sdn Touring	50	50	49	48	46	44	38
4dr Sdn Limited	51	51	50	49	47	45	39
4dr Sdn S	52	52	51	50	48	45	39
<b>200 CONVERTIBLE</b>							
2dr Conv Touring	51	51	49	47	44	42	36
2dr Conv Limited	50	50	48	46	42	40	35
2dr Conv S	50	50	48	46	43	41	35
<b>300 SERIES</b>							
4dr Sdn 300 Touring	57	57	55	53	49	46	40
4dr Sdn 300 Limited	49	49	47	45	42	40	35
4dr Sdn 300C	51	51	49	47	44	42	36
4dr Sdn 300C AWD	50	50	48	46	43	41	35
<b>TOWN &amp; COUNTRY</b>							
4dr Wgn Touring *	53	53	51	49	46	44	38
4dr Wgn Touring L *	53	53	51	49	46	44	38
4dr Wgn Limited *	49	49	47	46	43	41	35

\* Note to Dealers – Following increments applies to incentivized programs only:

### 2011 Town & Country

- Touring (All): Add 1 point to 36 month and 39 month term residual
- Touring L (All): Add 1 point to 36 month and 39 month term residual
- Limited (All): Add 1 point to 36 month and 39 month term residual

## DODGE

	12	24	27	30	36	39	48
<b>AVENGER</b>							
4dr Sdn Express	50	50	49	48	46	43	37
4dr Sdn Mainstreet (&2DU)	49	49	47	46	44	42	36
4dr Sdn Heat (&2DW)	50	50	48	47	45	43	37
4dr Sdn Lux	49	49	47	46	44	42	36
<b>CALIBER</b>							
4dr HB Express	43	43	42	41	39	37	32
4dr HB Mainstreet	46	46	44	43	41	39	34
4dr HB Heat	44	44	42	41	39	37	32
4dr HB Uptown	46	46	44	43	41	39	34
4dr HB Rush	44	44	43	42	40	38	32
deduct w/o AutoTran (ex Express)	3	2	2	2	2	2	2
<b>CHALLENGER</b>							
2dr Cpe SE	58	58	56	54	50	47	41
2dr Cpe R/T (&2DF or &2DU)	60	60	58	56	52	49	42
2dr Cpe R/T Classic (&2DM)	59	59	57	55	51	48	42
2dr Cpe SRT8	64	64	61	59	55	52	45
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>CHARGER</b>							
4dr Sdn V6	55	55	53	51	47	45	39
4dr Sdn R/T	60	60	57	55	51	48	42
4dr Sdn R/T AWD	58	58	56	54	50	47	41

## DODGE TRUCKS

	12	24	27	30	36	39	48
<b>DURANGO 2WD</b>							
4dr Wgn Express	50	50	48	47	44	42	36
4dr Wgn Heat	48	48	46	45	42	40	35
4dr Wgn Crew (&2TE) *	48	48	46	45	42	40	35
4dr Wgn Lux (&2TG)	48	48	46	45	42	40	35
4dr Wgn R/T	54	54	52	50	47	44	38
4dr Wgn Citadel	47	47	45	43	40	38	33
<b>DURANGO 4WD</b>							
4dr Wgn Express *	52	52	50	48	45	43	37
4dr Wgn Heat *	50	50	48	47	44	42	36
4dr Wgn Crew (&2TE) *	50	50	48	46	43	41	36
4dr Wgn Lux (&2TG)	50	50	48	46	43	41	36
4dr Wgn R/T *	55	55	53	51	47	45	39
4dr Wgn Citadel	48	48	46	44	41	39	34

\* Note to Dealers – Following increments applies to incentivized programs only:

### 2011 Durango 2WD

- Crew (2TE): Add 1 point to 36 month and 39 month term residual

### 2011 Durango 4WD

- Express (All): Add 3 points to 36 month and 39 month term residual
- Heat (All): Add 3 points to 36 month and 39 month term residual
- Crew (2TE): Add 3 points to 36 month and 39 month term residual
- R/T (All): Add 3 points to 36 month and 39 month term residual

<b>GRAND CARAVAN</b>							
4dr Wgn Express	55	55	52	50	45	42	36
4dr Wgn Mainstreet	52	52	49	47	42	40	34
4dr Wgn Crew	50	50	47	45	40	38	32
4dr Wgn R/T	51	51	48	46	42	40	34

<b>GRAND CARAVAN C/V</b>							
3dr Van	43	43	41	40	37	35	29

<b>JOURNEY 2WD</b>							
4dr Wgn Express	46	46	44	42	39	37	32
4dr Wgn Mainstreet	52	52	50	48	44	42	36
4dr Wgn Crew	51	51	49	47	44	42	36
4dr Wgn R/T	47	47	45	43	40	38	32
4dr Wgn Lux	49	49	47	45	42	40	34

## DODGE TRUCKS

	12	24	27	30	36	39	48
<b>JOURNEY AWD</b>							
4dr Wgn Mainstreet	55	55	53	51	47	44	38
4dr Wgn Crew	53	53	51	49	45	43	37
4dr Wgn R/T	49	49	47	45	42	40	34
4dr Wgn Lux	50	50	48	46	43	41	35
<b>NITRO 2WD</b>							
4dr Wgn Heat	41	41	40	39	38	36	32
4dr Wgn SE	42	42	41	40	39	37	32
4dr Wgn SXT	44	44	43	42	41	39	34
4dr Wgn Detonator	41	41	40	39	38	36	32
4dr Wgn Shock	45	45	44	43	42	40	35
<b>NITRO 4WD</b>							
4dr Wgn Heat	42	42	41	40	39	37	32
4dr Wgn SE	42	42	41	40	39	37	33
4dr Wgn SXT	45	45	44	43	42	40	35
4dr Wgn Detonator	42	42	41	40	39	37	33
4dr Wgn Shock	46	46	45	44	42	40	35

## JEEP

	12	24	27	30	36	39	48
<b>COMPASS 2WD</b>							
4dr Wgn Base (&2DA)	49	49	48	47	45	43	38
4dr Wgn Latitude (&2DB)	48	48	46	45	43	41	36
4dr Wgn Limited (&2DF)	47	47	45	44	42	40	35
4dr Wgn 70th Anniv (&2DZ)	46	46	44	43	41	39	35
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>COMPASS 4WD</b>							
4dr Wgn Base (&2DA)	53	53	51	50	48	46	40
4dr Wgn Latitude (&2DB)	50	50	49	48	46	44	39
4dr Wgn Limited (&2DF)	48	48	47	46	44	42	37
4dr Wgn 70th Anniv (&2DZ)	48	48	46	45	43	41	37
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>GRAND CHEROKEE 2WD</b>							
4dr Wgn Laredo (&2TE or &2TX) *	49	49	47	46	44	42	37
4dr Wgn Limited (&2TH) *	47	47	45	44	41	39	35
4dr Wgn Overland (&2TP)	47	47	45	44	42	40	35
4dr Wgn Overland Summit (&2TR)	44	44	42	41	39	37	33
4dr Wgn 70th Anniv (&2TY) *	47	47	45	44	42	40	35
<b>GRAND CHEROKEE 4WD</b>							
4dr Wgn Laredo (&2TE or &2TX) *	52	52	50	49	47	45	39
4dr Wgn Limited (&2TH) *	48	48	46	45	43	41	36
4dr Wgn Overland (&2TP)	48	48	46	45	43	41	36
4dr Wgn Overland Summit (&2TR)	45	45	43	42	40	38	34
4dr Wgn 70th Anniv (&2TY) *	49	49	47	46	44	42	37

\* Note to Dealers – Following increments applies to incentivized programs only:

### 2011 Grand Cherokee 2WD

- Laredo (2TE or 2TX): Add 4 points to 36 month and 39 month term residual
- Limited (2TH): Add 1 point to 36 month and 39 month term residual
- 70th Anniv (2TY): Add 4 points to 36 month and 39 month term residual

### 2011 Grand Cherokee 4WD

- Laredo (2TE or 2TX): Add 3 points to 36 month and 39 month term residual
- 70th Anniv (2TY): Add 3 points to 36 month and 39 month term residual

<b>LIBERTY 2WD</b>							
4dr Wgn Sport (&2TB)	44	44	42	41	38	36	32
4dr Wgn Sport Jet (&2TJ)	45	45	43	42	39	37	33
4dr Wgn Sport 70th Anniv (&2TY)	46	46	44	43	40	38	34
4dr Wgn Limited (&2TF)	46	46	44	43	40	38	33
4dr Wgn Limited Jet (&2TT)	45	45	43	42	39	37	33
4dr Wgn Limited 70th Anniv (&2TZ)	45	45	43	42	39	37	33

<b>LIBERTY 4WD</b>							
4dr Wgn Sport (&2TB)	45	45	43	42	39	37	33
4dr Wgn Sport Jet (&2TJ)	46	46	44	43	40	38	33
4dr Wgn Sport 70th Anniv (&2TY)	48	48	46	45	42	40	35
4dr Wgn Renegade	44	44	42	41	38	36	32
4dr Wgn Limited (&2TF)	46	46	44	43	40	38	34
4dr Wgn Limited Jet (&2TT)	46	46	44	43	40	38	33
4dr Wgn Limited 70th Anniv (&2TZ)	45	45	43	42	40	38	33

<b>PATRIOT 2WD</b>							
4dr Wgn Sport (&2DA)	47	47	45	44	42	40	36
4dr Wgn Latitude (&2DB)	48	48	46	45	42	40	36
4dr Wgn Latitude X (&2DF)	48	48	46	45	43	41	36
4dr Wgn 70th Anniv (&2DZ)	47	47	45	44	41	39	35
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2

<b>PATRIOT 4WD</b>							
4dr Wgn Sport (&2DA)	50	50	48	47	45	43	38
4dr Wgn Latitude (&2DB)	50	50	48	47	45	43	38
4dr Wgn Latitude X (&2DF)	49	49	47	46	44	42	38
4dr Wgn 70th Anniv (&2DZ)	48	48	46	45	43	41	36
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2

<b>WRANGLER 4WD</b>							
2dr Conv Sport	62	62	60	59	57	55	50
2dr Conv Sahara	60	60	58	57	55	53	48
2dr Conv Rubicon	59	59	57	56	54	52	48
2dr Conv 70th Anniv	61	61	59	58	56	54	49
4dr Conv Unlimited Sport	60	60	58	57	55	53	48
4dr Conv Unlimited Sahara	58	58	56	55	53	51	47
4dr Conv Unlimited Rubicon	57	57	56	55	53	51	46
4dr Conv Unlimited 70th Anniv	59	59	57	56	54	52	48
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2

**RAM TRUCKS**

	12	24	27	30	36	39	48
<b>DAKOTA 2WD</b>							
Ext Cab ST	36	36	35	35	34	32	29
Ext Cab Bighorn/Lonestar	39	39	38	38	37	35	32
Crew Cab ST	38	38	37	37	36	34	31
Crew Cab Bighorn/Lonestar	40	40	39	39	38	36	33
Crew Cab Laramie	41	41	40	40	39	37	33

<b>DAKOTA 4WD</b>							
Ext Cab ST	35	35	34	34	34	32	29
Ext Cab Bighorn/Lonestar	38	38	37	37	37	35	31
Crew Cab ST	39	39	38	38	37	35	32
Crew Cab Bighorn/Lonestar	41	41	40	40	40	38	34
Crew Cab TRX	41	41	40	40	40	38	35
Crew Cab Laramie	41	41	40	40	39	37	34

<b>RAM 1500 2WD</b>							
Reg Cab ST (&2TA)	41	41	40	39	38	36	32
Reg Cab SLT (&2TG)	43	43	42	41	40	38	34
Reg Cab Tradesman (&2TB)	43	43	42	41	40	38	33
Reg Cab Adventurer (&2TC)	44	44	43	42	41	39	35
Reg Cab Outdoorsman (&2TT)	41	41	40	39	38	36	32
Reg Cab Sport	41	41	40	40	39	37	33
Quad Cab ST	45	45	44	43	42	40	35
Quad Cab SLT (&2TG)	46	46	45	44	42	40	36
Quad Cab Lone Star (&2TY) *	46	46	45	44	43	41	36
Quad Cab Big Horn (&2TZ)	46	46	45	44	43	41	36
Quad Cab Outdoorsman (&2TT)	45	45	44	43	42	40	35
Quad Cab Sport	45	45	44	43	42	40	35
Quad Cab Laramie	43	43	42	42	41	39	34
Crew Cab ST	49	49	48	47	45	43	38
Crew Cab SLT (&2TG)	47	47	46	45	44	42	37
Crew Cab Lone Star (&2TY)	47	47	46	45	44	42	37
Crew Cab Big Horn (&2TZ)	48	48	47	46	44	42	37
Crew Cab Outdoorsman (&2TT)	47	47	46	45	43	41	36
Crew Cab Sport	46	46	45	44	43	41	36
Crew Cab Laramie	45	45	44	43	42	40	35
Crew Cab Laramie Longhorn	44	44	43	42	41	39	34

Cab and Chassis (see Light Duty Commercial Section)

<b>RAM 2500 2WD</b>							
Reg Cab ST	38	38	37	36	35	33	29
Reg Cab SLT (&2TG)	37	37	36	35	34	32	29
Reg Cab Outdoorsman (&2TT)	36	36	35	35	34	32	28
Crew Cab ST	42	42	41	40	39	37	33
Crew Cab SLT (&2TG)	40	40	39	38	37	35	31
Crew Cab Lone Star (&2TY)	39	39	38	37	36	34	30
Crew Cab Big Horn (&2TZ)	39	39	38	37	36	34	30
Crew Cab Outdoorsman (&2TT)	40	40	39	38	37	35	31
Crew Cab Laramie	41	41	40	40	39	37	33
Crew Cab Laramie Longhorn	40	40	39	38	37	35	31
Mega Cab SLT (&2TG)	41	41	40	39	38	36	32
Mega Cab Lone Star (&2TY)	41	41	40	39	38	36	32
Mega Cab Big Horn (&2TZ)	41	41	40	39	38	36	32
Mega Cab Outdoorsman (&2TT)	41	41	40	40	39	37	33
Mega Cab Laramie	43	43	42	41	40	38	34
Mega Cab Laramie Longhorn	41	41	40	39	38	36	32
deduct. w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (see Light Duty Commercial Section)

<b>RAM 3500 2WD</b>							
Reg Cab ST	46	46	45	44	42	40	36
Reg Cab SLT (&2TG)	43	43	42	41	40	38	33
Crew Cab ST	48	48	47	46	44	42	37
Crew Cab SLT	43	43	42	41	40	38	34
Crew Cab Lone Star (&2TY)	42	42	41	41	40	38	33
Crew Cab Big Horn (&2TZ)	43	43	42	41	40	38	33
Crew Cab Outdoorsman (&2TT)	45	45	44	43	41	39	35
Crew Cab Laramie	45	45	44	43	42	40	35
Crew Cab Laramie Longhorn	44	44	43	42	41	39	35
Mega Cab SLT (&2TG)	45	45	44	43	42	40	35
Mega Cab Lone Star (&2TY)	45	45	44	43	42	40	35
Mega Cab Big Horn (&2TZ)	45	45	44	43	42	40	35
Mega Cab Outdoorsman (&2TT)	47	47	46	45	43	41	36
Mega Cab Laramie	47	47	46	45	43	41	36
Mega Cab Laramie Longhorn	46	46	45	44	43	41	36
deduct. w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (see Light Duty Commercial Section)

<b>RAM 1500 4WD</b>							
Reg Cab ST (&2TA)	42	42	41	40	39	37	33
Reg Cab SLT (&2TG)	45	45	44	43	42	40	35
Reg Cab Tradesman (&2TB)	43	43	42	42	41	39	34
Reg Cab Adventurer (&2TC)	44	44	43	42	41	39	35
Reg Cab Outdoorsman (&2TT)	44	44	43	42	41	39	34
Reg Cab Sport	45	45	44	43	42	40	35
Quad Cab ST	48	48	47	46	44	42	37
Quad Cab SLT (&2TG)	48	48	47	46	45	43	38
Quad Cab Lone Star (&2TY) *	49	49	48	47	45	43	38
Quad Cab Big Horn (&2TZ)	49	49	48	47	45	43	38
Quad Cab Outdoorsman (&2TT)	48	48	47	46	45	43	38
Quad Cab Sport	47	47	46	45	44	42	37
Quad Cab Laramie	47	47	46	45	44	42	37
Crew Cab ST	50	50	49	48	47	45	40
Crew Cab SLT (&2TG)	49	49	48	47	46	44	38
Crew Cab Lone Star (&2TY)	50	50	49	48	46	44	39
Crew Cab Big Horn (&2TZ)	50	50	49	48	46	44	39
Crew Cab Outdoorsman (&2TT)	49	49	48	47	45	43	38
Crew Cab Sport	48	48	47	46	44	42	37
Crew Cab Laramie	46	46	45	44	43	41	36
Crew Cab Laramie Longhorn	45	45	44	43	42	40	35

Cab and Chassis (see Light Duty Commercial Section)

**RAM TRUCK**

	12	24	27	30	36	39	48
<b>RAM 2500 4WD</b>							
Reg Cab ST	42	42	41	40	39	37	33
Reg Cab SLT (&2TG)	41	41	40	39	38	36	32
Reg Cab Outdoorsman (&2TT)	41	41	40	39	38	36	32
Crew Cab ST	47	47	46	45	43	41	37
Crew Cab SLT (&2TG)	43	43	42	41	40	38	34
Crew Cab Lone Star (&2TY)	43	43	42	41	40	38	34
Crew Cab Big Horn (&2TZ)	43	43	42	41	40	38	34
Crew Cab Outdoorsman (&2TT)	43	43	42	41	40	38	34
Crew Cab Laramie	45	45	44	43	42	40	35
Crew Cab Laramie Longhorn	42	42	41	41	40	38	33
Crew Cab Power Wagon	43	43	42	41	40	38	34
Mega Cab SLT (&2TG)	45	45	44	43	42	40	35
Mega Cab Lone Star (&2TY)	45	45	44	43	42	40	35
Mega Cab Big Horn (&2TZ)	45	45	44	43	42	40	35
Mega Cab Outdoorsman (&2TT)	45	45	44	43	42	40	35
Mega Cab Laramie	45	45	44	43	42	40	36
Mega Cab Laramie Longhorn	44	44	43	42	41	39	35
deduct. w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (see Light Duty Commercial Section)

<b>RAM 3500 4WD</b>							
Reg Cab ST	50	50	49	48	46	44	39
Reg Cab SLT	48	48	47	46	44	42	37
Crew Cab ST	52	52	51	50	49	47	41
Crew Cab SLT (&2TG)	48	48	47	46	45	43	38
Crew Cab Lone Star (&2TY)	48	48	47	46	44	42	37
Crew Cab Big Horn (&2TZ)	48	48	47	46	44	42	37
Crew Cab Outdoorsman (&2TT)	49	49	48	47	46	44	38
Crew Cab Laramie	49	49	48	47	46	44	38
Crew Cab Laramie Longhorn	49	49	48	47	45	43	38
Mega Cab SLT (&2TG)	50	50	49	48	46	44	39
Mega Cab Lone Star (&2TY)	50	50	49	48	46	44	39
Mega Cab Big Horn (&2TZ)	50	50	49	48	46	44	39
Mega Cab Outdoorsman (&2TT)	51	51	50	49	48	46	40
Mega Cab Laramie	51	51	50	49	48	46	40
Mega Cab Laramie Longhorn	50	50	49	48	47	45	40
deduct. w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (see Light Duty Commercial Section)

\* Note to Dealers – Following increments applies to incentivized programs only:

**2011 Ram 1500 2WD**

- Quad Cab Lone Star (2TY) Add 1 point to 36 month and 39 month term residual
- Quad Cab Big Horn (2TZ): Add 1 point to 36 month and 39 month term residual

**2011 Ram 1500 4WD**

- Quad Cab Lone Star (2TY) Add 1 point to 36 month and 39 month term residual
- Quad Cab Big Horn (2TZ): Add 1 point to 36 month and 39 month term residual

**CHRYSLER****300 SERIES**

4dr Sdn 300 Touring 2.7L	34	34	32	31	29	27	24
4dr Sdn 300 Touring Plus	36	36	34	33	31	29	26
4dr Sdn 300 Touring Signature RWD	34	34	32	31	29	27	24
4dr Sdn 300 Touring 3.5L AWD	32	32	31	30	28	26	23
4dr Sdn 300 Touring Executive	32	32	31	30	29	27	23
4dr Sdn 300 Touring Signature AWD	34	34	32	31	29	27	24
4dr Sdn 300 Limited	34	34	32	31	29	27	24
4dr Sdn 300 Limited AWD	34	34	32	31	29	27	24
4dr Sdn 300S 3.5L	36	36	34	33	31	29	26
4dr Sdn 300S 5.7L	34	34	32	31	29	27	24
4dr Sdn 300C	34	34	32	31	29	27	24
4dr Sdn 300C AWD	35	35	33	32	30	28	25
4dr Sdn 300C Executive	32	32	31	30	28	26	23
4dr Sdn 300C SRT8	39	39	37	36	33	31	28

**PT CRUISER**

4dr Wgn Classic	27	27	26	25	23	22	19
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**SEBRING**

4dr Sdn Touring	32	32	31	30	28	26	23
4dr Sdn Limited	32	32	31	30	28	26	22

**SEBRING CONVERTIBLE**

2dr Conv LX	29	29	28	27	25	23	20
2dr Conv LXi	29	29	28	27	25	23	20
2dr Conv Limited	31	31	29	28	26	24	21

**TOWN & COUNTRY**

4dr Wgn LX	41	41	39	38	36	34	29
4dr Wgn Touring	43	43	41	40	37	35	29
4dr Wgn Touring Plus	41	41	39	38	35	33	29
4dr Wgn Limited	40	40	38	37	35	33	28

**DODGE****AVENGER**

4dr Sdn SXT	30	30	29	29	28	26	23
4dr Sdn Express	34	34	33	32	30	28	25
4dr Sdn R/T	35	35	34	33	31	29	26

**CALIBER**

4dr HB Express	36	36	35	34	32	30	26
4dr HB Mainstreet	37	37	35	34	32	30	27
4dr HB SE	32	32	31	30	28	26	23
4dr HB Heat	37	37	35	34	32	30	27
4dr HB SXT	34	34	33	32	30	28	24
4dr HB Uptown	37	37	35	34	32	30	27
4dr HB Rush	35	35	34	33	31	29	25
4dr HB R/T	35	35	34	33	31	29	25
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran (ex Express)	3	2	2	2	2	2	2

**CHALLENGER**

2dr Cpe SE	43	43	42	41	40	38	33
2dr Cpe R/T	47	47	46	45	43	41	35
2dr Cpe R/T Classic	46	46	45	44	42	40	35
2dr Cpe SRT8	46	46	45	44	42	40	35
deduct w/o AutoTran (ex SRT8)	3	2	2	2	2	2	2

**CHARGER**

4dr Sdn 2.7L	36	36	35	34	33	31	27
4dr Sdn 3.5L	37	37	36	35	34	32	27
4dr Sdn 3.5L AWD	38	38	37	36	34	32	28
4dr Sdn SXT	38	38	37	36	34	32	28
4dr Sdn SXT AWD	37	37	36	35	34	32	27
4dr Sdn Rallye	37	37	36	35	33	31	27
4dr Sdn Rallye AWD	36	36	35	34	32	30	26
4dr Sdn R/T	40	40	39	38	36	34	30
4dr Sdn R/T AWD	41	41	39	38	36	34	30
4dr Sdn Road/Track	35	35	34	33	32	30	26
4dr Sdn SRT8	43	43	42	41	39	37	32

**VIPER**

2dr Conv SRT10	43	43	42	41	40	38	33
2dr Cpe SRT10	45	45	44	43	41	39	33
2dr Cpe SRT10 ACR	42	42	41	40	39	37	31

**DODGE TRUCKS****DAKOTA 2WD**

Ext Cab ST	30	30	29	28	27	26	23
Ext Cab Bighorn/Lonestar	31	31	30	30	29	27	24
Crew Cab ST	32	32	31	30	29	28	25
Crew Cab Bighorn/Lonestar	32	32	31	31	30	28	25
Crew Cab Laramie	35	35	34	34	33	31	27

**DAKOTA 4WD**

Ext Cab ST	31	31	30	30	29	27	24
Ext Cab Bighorn/Lonestar	31	31	30	30	29	27	24
Crew Cab ST	34	34	33	33	32	30	26
Crew Cab Bighorn/Lonestar	34	34	33	32	31	29	26
Crew Cab TRX	38	38	37	36	35	33	29
Crew Cab Laramie	37	37	36	36	35	33	29

**GRAND CARAVAN**

4dr Wgn SE	36	36	34	33	31	29	25
4dr Wgn SXT	37	37	36	35	33	31	26
4dr Wgn Hero	37	37	35	34	31	29	26
4dr Wgn Crew	38	38	36	35	33	31	27

**GRAND CARAVAN C/V**

3dr Van	30	30	29	28	27	25	22
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**JOURNEY 2WD**

4dr Wgn SE	33	33	31	30	28	26	23
4dr Wgn SXT	35	35	33	32	30	28	24
4dr Wgn Crew	33	33	32	31	29	27	23
4dr Wgn R/T	36	36	34	33	31	29	25

**JOURNEY AWD**

4dr Wgn SXT	36	36	34	33	31	29	25
4dr Wgn Crew	36	36	34	33	31	29	25
4dr Wgn R/T	37	37	35	34	31	29	26

**DODGE TRUCKS****NITRO 2WD**

4dr Wgn Heat	33	33	32	32	31	29	26
4dr Wgn SE	34	34	33	33	32	30	26
4dr Wgn SXT	36	36	35	34	33	31	27
4dr Wgn Detonator	35	35	34	33	32	30	27
4dr Wgn Shock	38	38	37	36	35	33	29

**NITRO 4WD**

4dr Wgn Heat	34	34	33	32	31	29	26
4dr Wgn SE	35	35	34	33	32	30	27
4dr Wgn SXT	36	36	35	34	33	31	28
4dr Wgn Detonator	35	35	34	33	32	30	27
4dr Wgn Shock	38	38	37	36	35	33	29

**RAM 1500 2WD**

Reg Cab ST	34	34	33	33	32	30	26
Reg Cab TRX	38	38	37	36	35	33	29
Reg Cab SLT	37	37	36	35	34	32	29
Reg Cab Sport	36	36	35	34	33	31	28
Quad Cab ST	39	39	38	37	36	34	30
Quad Cab TRX	40	40	39	38	36	34	30
Quad Cab SLT	39	39	38	37	36	34	30
Quad Cab Sport	39	39	38	37	36	34	30
Quad Cab Laramie	36	36	35	34	33	31	27
Crew Cab ST	43	43	42	41	40	38	33
Crew Cab TRX	41	41	40	39	38	36	31
Crew Cab SLT	40	40	39	38	37	35	31
Crew Cab Sport	40	40	39	38	36	34	30
Crew Cab Laramie	37	37	36	35	34	32	28

Cab and Chassis (see Light Duty Commercial Section)

**RAM 2500 2WD**

Reg Cab ST	29	29	28	28	27	25	22
Reg Cab SLT	29	29	28	28	27	25	22
Crew Cab ST	33	33	32	32	31	29	26
Crew Cab TRX	32	32	31	30	29	27	24
Crew Cab SLT	31	31	30	30	29	27	24
Crew Cab Laramie	32	32	31	31	30	28	25
Mega Cab SLT	32	32	31	31	30	28	25
Mega Cab Laramie	32	32	31	31	30	28	25
deduct w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (see Light Duty Commercial Section)

**RAM 3500 2WD**

Reg Cab ST	36	36	35	34	33	31	27
Reg Cab SLT	34	34	33	32	31	29	26
Crew Cab ST	41	41	40	39	38	36	32
Crew Cab SLT	37	37	36	35	34	32	29
Crew Cab Laramie	38	38	37	36	35	33	29
Mega Cab SLT	39	39	38	37	35	33	29
Mega Cab Laramie	38	38	37	36	35	33	29
deduct w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (see Light Duty Commercial Section)

**RAM 1500 4WD**

Reg Cab ST	37	37	36	35	34	32	28
Reg Cab TRX	39	39	38	37	36	34	30
Reg Cab SLT	38	38	37	36	35	33	29
Reg Cab Sport	39	39	38	37	35	33	29
Quad Cab ST	41	41	40	39	38	36	32
Quad Cab TRX	41	41	40	39	38	36	31
Quad Cab SLT	41	41	40	39	37	35	31
Quad Cab Sport	41	41	40	39	37	35	31
Quad Cab Laramie	38	38	37	36	35	33	29
Crew Cab ST	43	43	42	41	40	38	33
Crew Cab TRX	42	42	41	40	39	37	32
Crew Cab SLT	40	40	39	38	36	34	30
Crew Cab Sport	41	41	40	39	38	36	32
Crew Cab Laramie	37	37	36	35	34	32	29

Cab and Chassis (see Light Duty Commercial Section)

**RAM 2500 4WD**

Reg Cab ST	33	33	32	32	31	29	26
Reg Cab SLT	32	32	31	31	30	28	25
Crew Cab ST	39	39	38	37	36	34	30
Crew Cab TRX	37	37	36	35	34	32	28
Crew Cab SLT	37	37	36	35	34	32	28
Crew Cab Laramie	36	36	35	34	33	31	28
Mega Cab SLT	37	37	36	35	34	32	29
Mega Cab Laramie	37	37	36	35	34	32	29
deduct w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (see Light Duty Commercial Section)

**RAM 3500 4WD**

Reg Cab ST	40	40	39	38	36	34	30
Reg Cab SLT	37	37	36	35	34	32	29
Crew Cab ST	45	45	44	43	42	40	35
Crew Cab SLT	41	41	40	39	38	36	32
Crew Cab Laramie	41	41	40	39	38	36	32
Mega Cab SLT	43	43	42	41	40	38	33
Mega Cab Laramie	41	41	40	39	38	36	32
deduct w/o AutoTran (ex Mega Cab SLT)	3	2	2	2	2	2	2

Cab and Chassis (see Light Duty Commercial Section)

**JEEP****COMMANDER 2WD**

4dr Wgn Sport	31	31	30	29	27	26	23
4dr Wgn Limited	31	31	30	29	27	26	23

**COMMANDER 4WD**

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JEEP	12	24	27	30	36	39	48
<b>COMPASS 4WD</b>							
4dr Wgn SportX	41	41	40	39	37	35	31
4dr Wgn Latitude	37	37	36	35	33	32	29
4dr Wgn Sport	35	35	34	33	31	30	27
4dr Wgn Limited	37	37	36	35	33	32	29
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>GRAND CHEROKEE 2WD</b>							
4dr Wgn Laredo	33	33	32	31	29	27	23
4dr Wgn Limited	37	37	36	35	33	31	26
<b>GRAND CHEROKEE 4WD</b>							
4dr Wgn Laredo	34	34	33	32	30	28	24
4dr Wgn Limited	37	37	35	34	32	30	26
4dr Wgn SRT-8	46	46	44	42	39	37	33
<b>LIBERTY 2WD</b>							
4dr Wgn Sport	36	36	35	34	32	30	26
4dr Wgn Limited	37	37	35	34	32	30	27
<b>LIBERTY 4WD</b>							
4dr Wgn Sport	37	37	35	34	32	30	27
4dr Wgn Renegade	34	34	33	32	30	28	25
4dr Wgn Limited	37	37	35	34	32	30	27
<b>PATRIOT 2WD</b>							
4dr Wgn SportX	36	36	35	35	34	32	29
4dr Wgn Latitude	35	35	34	34	33	31	28
4dr Wgn Sport	35	35	34	34	33	31	28
4dr Wgn Limited	39	39	38	37	36	34	31
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>PATRIOT 4WD</b>							
4dr Wgn SportX	39	39	38	37	36	34	31
4dr Wgn Latitude	37	37	36	36	35	33	30
4dr Wgn Sport	37	37	36	36	35	33	29
4dr Wgn Limited	38	38	37	37	36	34	30
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>WRANGLER 2WD</b>							
4dr Conv Unlimited Sport	48	48	47	46	44	42	39
4dr Conv Unlimited Sahara	47	47	45	44	42	40	37
<b>WRANGLER 4WD</b>							
2dr Conv Islander	48	48	47	46	45	43	39
2dr Conv Sport	50	50	49	48	46	44	40
2dr Conv Mountain	48	48	47	46	44	42	38
2dr Conv Sahara	51	51	50	49	47	45	41
2dr Conv Rubicon	48	48	47	46	45	43	39
4dr Conv Unlimited Sport	48	48	47	46	44	42	39
4dr Conv Unlimited Islander	47	47	46	45	43	41	37
4dr Conv Unlimited Mountain	46	46	45	44	42	40	37
4dr Conv Unlimited Sahara	49	49	48	47	45	43	40
4dr Conv Unlimited Rubicon	48	48	47	46	44	42	39
deduct w/o AirCond	3	3	3	3	3	2	2
deduct w/o AutoTran (ex 2dr Islander & Mtn)	3	2	2	2	2	2	2



# New Suzuki Models

## 2011 NEW SUZUKI MODELS

SUZUKI	34
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## 2010 NEW SUZUKI MODELS

SUZUKI	35
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SUZUKI	12	24	27	30	36	39	48
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**SX4**

H3NB14	5dr HB Sportback MT	53	53	50	47	41	38	32
H3NB64	5dr HB Sportback CVT	53	53	50	47	41	38	32
H3NB13	5dr HB Sportback Technology MT	55	55	52	49	43	40	33
H3NB63	5dr HB Sportback Technology CVT	56	56	52	49	43	40	33
H3NB21	5dr HB MT AWD	52	52	49	46	41	38	32
H3NB71	5dr HB Premium CVT AWD	53	53	50	47	41	38	32
H3NB22	5dr HB Technology MT AWD	55	55	52	49	43	40	33
H3NB72	5dr HB Technology CVT AWD	56	56	53	50	44	41	34
S3LB1H	4dr Sdn MT	51	51	48	45	40	37	31
S3LB1J	4dr Sdn LE MT	52	52	49	46	41	38	32
S3LB6F	4dr Sdn LE Anniversary Ed CVT	51	51	48	45	40	37	31
S3LB1N	4dr Sdn Sport S MT	56	56	52	49	43	40	33
S3LB6N	4dr Sdn Sport SE CVT	57	57	53	50	44	41	34
S3LB67	4dr Sdn Sport GTS CVT	55	55	52	49	43	40	33

**KIZASHI**

6B233B	4dr Sdn S MT	49	49	47	45	41	39	34
6B239C	4dr Sdn SE CVT	50	50	48	46	42	40	35
6B2335	4dr Sdn GTS Sport MT	50	50	47	45	41	39	35
6B2395	4dr Sdn GTS Sport CVT	50	50	48	46	42	40	36
6B2336	4dr Sdn SLS Sport MT	49	49	47	45	41	39	34
6B2396	4dr Sdn SLS Sport CVT	50	50	47	45	41	39	35
6B23VB	4dr Sdn S AWD	51	51	49	47	43	41	37
6B23VC	4dr Sdn SE AWD	52	52	50	48	44	42	37
6B23V5	4dr Sdn GTS Sport AWD	52	52	50	48	44	42	37
6B23V6	4dr Sdn SLS Sport AWD	51	51	49	47	43	41	37

**GRAND VITARA 2WD**

LJNB3S	4dr Wgn MT	41	41	39	37	33	31	28
LJNB3T	4dr Wgn AT Premium	41	41	39	37	34	32	29
LJNB4X	4dr Wgn Limited	49	49	47	45	41	39	33

**GRAND VITARA 4WD**

LJNBST	4dr Wgn AT Premium	46	46	44	42	38	36	31
LJNBST	4dr Wgn AT Premium w/Alloys	46	46	44	42	38	36	32
LJNB5X	4dr Wgn Limited	51	51	48	46	42	40	35

**EQUATOR 2WD**

611A2B	Ext Cab I4 MT	41	41	39	38	35	33	30
611A2C	Ext Cab I4 Comfort MT	42	42	40	39	37	35	32
611A8F	Ext Cab I4 Premium AT	46	46	44	43	40	38	34
613A8S	Crew Cab V6 Sport	49	49	47	45	41	39	36

**EQUATOR 4WD**

612AFS	Ext Cab V6 Sport	49	49	47	45	42	40	36
614AFS	Crew Cab V6 Sport	50	50	48	46	43	41	37
613AFM	Crew Cab V6 RMZ-4	50	50	48	46	43	41	37

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SUZUKI

## SUZUKI

12 24 27 30 36 39 48

## SX4

H3NB11	5dr HB MT	40	40	38	36	32	30	25
H3NB61	5dr HB CVT	41	41	38	36	32	30	25
H3NB61	5dr HB Technology CVT	43	43	40	38	34	32	27
H3NB21	5dr HB MT AWD	42	42	39	37	33	31	26
H3NB71	5dr HB CVT AWD	42	42	40	38	34	32	27
H3NB71	5dr HB Technology CVT AWD	44	44	41	39	35	33	28
H3NB72	5dr HB Touring CVT AWD	43	43	40	38	34	32	27
H3NB14	5dr HB Sportback MT	46	46	43	41	37	35	29
H3NB64	5dr HB Sportback CVT	45	45	42	40	36	34	29
S3LB1H	4dr Sdn MT	41	41	39	37	34	32	26
S3LB1J	4dr Sdn LE MT	42	42	40	38	34	32	27
S3LB6J	4dr Sdn LE Popular Pkg AT	41	41	38	36	32	30	25
S3LB1N	4dr Sdn Sport S MT	47	47	44	42	38	35	29
S3LB6N	4dr Sdn Sport S CVT	46	46	43	41	37	35	29
S3LV6N	4dr Sdn Sport SE CVT	46	46	43	41	37	35	29
S3LB62	4dr Sdn Sport GTS CVT	43	43	41	39	35	33	27

## KIZASHI

6B233B	4dr Sdn S MT	38	38	37	36	34	32	29
6B239B	4dr Sdn S CVT	40	40	38	37	35	33	29
6B239C	4dr Sdn SE CVT	41	41	39	38	36	34	30
6B2333	4dr Sdn GTS MT	41	41	39	38	36	34	30
6B2393	4dr Sdn GTS CVT	41	41	39	38	36	34	30
6B2334	4dr Sdn SLS MT	40	40	38	37	35	33	29
6B2394	4dr Sdn SLS CVT	41	41	39	38	36	34	30
6B23VB	4dr Sdn S AWD	41	41	40	39	37	35	30
6B23VC	4dr Sdn SE AWD	43	43	41	40	38	36	31
6B23V3	4dr Sdn GTS AWD	43	43	41	40	38	36	31
6B23V4	4dr Sdn SLS AWD	42	42	40	39	37	35	31

## GRAND VITARA 2WD

LNNB36	4dr Wgn MT	32	32	30	29	27	25	22
LNNB46	4dr Wgn AT Premium	33	33	31	30	28	26	23
LNNB4V	4dr Wgn XSport	36	36	34	33	30	28	25
LNNB4X	4dr Wgn Limited	37	37	35	34	31	29	26

## GRAND VITARA 4WD

LNNB5T	4dr Wgn AT Premium	37	37	35	33	30	28	25
LNNB56	4dr Wgn Special Edition	36	36	34	33	30	28	25
L2MCEV	4dr Wgn V6 XSport	41	41	39	37	34	32	28
L2MB5C	4dr Wgn Limited	40	40	38	36	33	31	27
L2MCEX	4dr Wgn V6 Limited	41	41	39	37	34	32	28

## EQUATOR 2WD

611A2B	Ext Cab I4 MT	32	32	31	30	28	26	23
611A2C	Ext Cab I4 Comfort MT	34	34	33	32	30	28	25
611A8F	Ext Cab I4 Premium AT	39	39	37	36	33	32	29
612A8S	Ext Cab V6 Sport	39	39	37	36	33	32	29
613A8S	Crew Cab V6 Sport	41	41	39	38	35	34	31

## EQUATOR 4WD

612AFS	Ext Cab V6 Sport	41	41	39	38	36	34	31
614AFS	Crew Cab V6 Sport	43	43	41	40	37	35	32
613AFM	Crew Cab V6 RMZ-4	41	41	39	38	36	34	31
613AFN	Crew Cab V6 RMZ-4 Sport	42	42	40	39	36	34	31

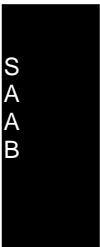
# New Saab Models

## 2011 NEW SAAB MODELS

SAAB	37
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## 2010 NEW SAAB MODELS

SAAB	38
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SAAB	12	24	27	30	36	39	48
<b>9-3 CONVERTIBLE</b>							
2dr Conv	44	44	42	40	36	34	29
2dr Conv Aero	42	42	40	38	34	32	28
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>9-3 SERIES</b>							
4dr Sdn	45	45	42	40	36	34	28
4dr Sdn XWD	49	49	46	44	39	37	31
4dr Sdn Aero	42	42	39	37	33	31	26
4dr Sdn Aero XWD	45	45	42	40	36	34	28
4dr Wgn	49	49	46	44	39	37	31
4dr Wgn Aero	47	47	44	41	36	34	29
4dr Wgn 9-3X	50	50	47	44	39	37	31
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>9-4X</b>							
4dr Wgn 3.0i	53	53	50	47	42	39	33
4dr Wgn 3.0i XWD	54	54	51	48	42	40	34
4dr Wgn 3.0i Premium	52	52	49	46	41	38	32
4dr Wgn 3.0i Premium XWD	51	51	48	46	41	38	32
4dr Wgn Aero XWD	50	50	47	44	39	37	32
<b>9-5 SERIES</b>							
4dr Sdn Turbo4	48	48	45	43	39	37	32
4dr Sdn Turbo4 Premium	46	46	43	41	37	35	30
4dr Sdn Turbo6 XWD	47	47	44	42	38	36	31
4dr Sdn Aero XWD	46	46	43	41	37	35	31
deduct w/o AutoTran	3	2	2	2	2	2	2

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S  
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A  
B

SAAB	12	24	27	30	36	39	48
<b>9-3 CONVERTIBLE</b>							
2dr Conv	36	36	34	32	29	27	23
2dr Conv Aero	35	35	33	31	28	26	22
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>9-3 SERIES</b>							
4dr Sdn	36	36	34	32	29	27	23
4dr Sdn XWD	39	39	37	35	31	29	23
4dr Sdn Aero	34	34	32	30	27	25	21
4dr Sdn Aero XWD	37	37	35	33	29	27	23
4dr Wgn	40	40	37	35	31	29	23
4dr Wgn Aero	38	38	35	33	29	27	23
4dr Wgn 9-3X	41	41	38	36	32	30	25
deduct w/o AutoTran	3	2	2	2	2	2	2
<b>9-5 SERIES</b>							
4dr Sdn Aero	38	38	36	34	31	29	24

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S  
A  
A  
B